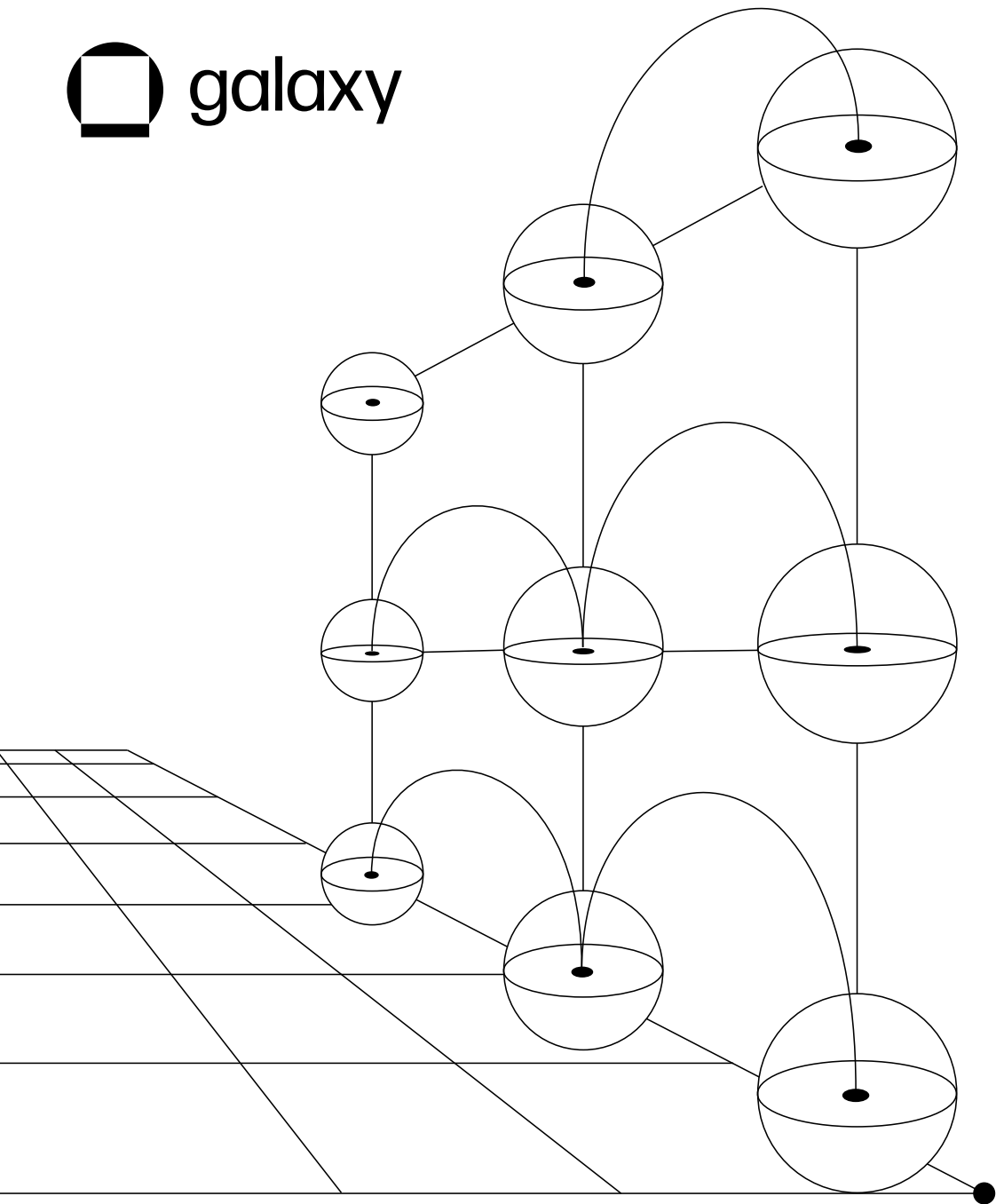




Q1-24



GALAXY INVESTMENT BANKING

Digital Asset Quarterly Update



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- ② **Digital Assets Market Update**
- ③ **Tokenization Overview**
- ④ **Digital Assets Capital Markets Transactions**
- ⑤ **Digital Assets M&A Transactions**
- ⑥ **Appendix**



1. Galaxy Overview



Galaxy is a digital asset and blockchain leader providing institutions, startups, and qualified individuals access to the crypto economy.

■ 6+ Year

Operating track record

\$10.1B

Assets Under Management⁽¹⁾

1,052

Institutional trading counterparties, with 272 active trading counterparties⁽²⁾

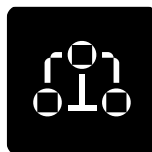
223+

Category-defining portfolio companies⁽³⁾ spanning the crypto economy

430+

Employees across three continents

Diversified offerings across three main business verticals:



Global Markets

Institutional-grade expertise and access to the digital asset ecosystem, including trading, derivatives, structured products, and full-suite banking services.



Asset Management

A global asset management platform offering a suite of institutional-grade investment vehicles that span active, passive, and venture strategies.



Digital Infrastructure Solutions

We are an industry leader in proprietary bitcoin mining and hosting services, critical network validator services, and the development of enterprise-grade custodial technology.

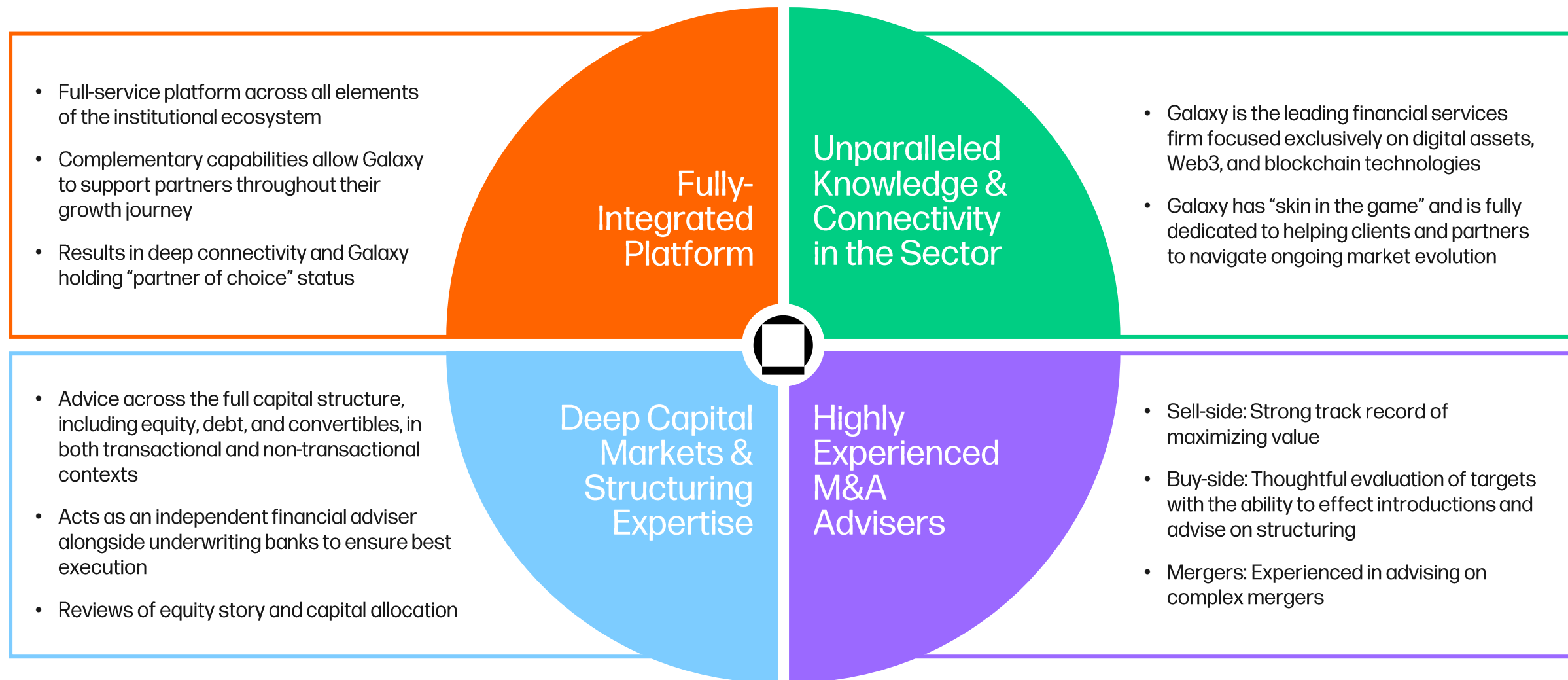
(1) As of February 29, 2024. All figures are unaudited. AUM is inclusive of a sub-advised fund, committed capital in a closed-end vehicle, and seed investments by affiliates. Changes in AUM are generally the result of performance, contributions, and withdrawals.

(2) As of December 31, 2023.

(3) As of September 30, 2023



■ Differentiated and Specialized Investment Banking Services





■ Full-Service Platform with a Deep Bench of Talent

Galaxy offers traditional institutional experience combined with deep sector knowledge.

Senior Leadership



Mike Novogratz
Founder & CEO



Chris Ferraro
President & CIO



Erin Brown
Chief Operating Officer



Jason Urban
Head of Global Trading



Steve Kurz
Head of Asset Management



Alex Thorn
Head of Research



Leon Marshall
CEO of Europe, Head of Sales



Alex Ioffe
Chief Financial Officer

■ Investment Banking Team



Michael Ashe
Head of Investment Banking



Albert Chao
Managing Director



Alwyn Clarke
Director



Elizabeth Hartnett
Director



Jeffery Ugboh
Director



Thomas Cowan
Vice President



Thomas McCormack
Vice President



CJ Murphy
Vice President



Seun Aboderin
Associate



Alex Chen
Associate



Adam Dailey
Associate



Vatsal Jhunjunwala
Associate



Cassidy Cao
Analyst



Eshaa Gautam
Analyst



Oliver Richards
Analyst



Spencer Galishoff
Analyst



Leader in Facilitating Digital Assets Transactions

Galaxy Investment Banking (“GIB”) has developed a leading role in capital raises and M&A in the digital assets industry, successfully completing transactions with companies and investors across all sub-industries on a variety of engagements.

Recent Notable Transaction

December 2023



*Restructuring and
Wind Down Process*



galaxy

Served as the Investment
Banker to the Debtor

- Prime Trust was an integrated financial infrastructure platform and qualified custodian that connected fintech and digital asset companies to the broader digital asset ecosystem with its suite of financial services APIs
- The transaction helped identify additional value provided to creditors, including a negotiated licensing agreement with Swan
- Through the restructuring process, the GIB team gained exposure and invaluable experience for distressed situations, a critical service that broadens GIB’s capabilities

Investment Banking Team Role:

- ✓ Conducted comprehensive operational and financial due diligence to identify a potential relaunch opportunity for the existing business and management team
- ✓ Collaborated with counsel and advisors to ensure optimal deal structure and prepare transaction documents
- ✓ Conduct a market check to assess industry interest in potential transaction structures, including asset acquisitions and licensing opportunities

Other Relevant Transactions

H1'2024
(Estimated)

Leading Crypto Exchange

Sell-Side M&A

Financial Advisor and Sole
Investment Banker

March 2024



Strategic Investment led by



Exclusive Financial Advisor

December 2023



*Restructuring and
Wind Down Process*

Investment Banker

August 2023



has acquired



Exclusive Financial Advisor
to Securitize

July 2023



Pre-Series A Financing

\$5mm

Exclusive Financial Advisor
& Sole Placement Agent

March 2023



has acquired a minority stake from

P A N T E R A

in **Bitstamp**

Sole Placement Agent

December 2022



has acquired



Financial Advisor to Galaxy

December 2022



Strategic Investment led by

MAGNETAR CAPITAL

\$100mm

Exclusive Financial Advisor & Sole
Placement Agent to CoreWeave

October 2022



has acquired



Exclusive Financial Advisor to
Genesis Volatility

July 2022



has acquired



Exclusive Financial Advisor
to Blockdaemon

May 2022



have acquired



Buy-Side Advisor

March 2022



has agreed to merge with



Financial Advisor to TBC IV



Select M&A and Capital Raise Transactions

<p>March 2024</p> <p>CRYPTO SLAM!</p> <p>Strategic Investment led by</p> <p>SPIRIT BLOCKCHAIN</p> <hr/> <p>Exclusive Financial Advisor</p>	<p>December 2023</p> <p>Prime Trust</p> <p>Restructuring and Wind Down Process</p> <hr/> <p>Investment Banker</p>	<p>August 2023</p> <p>SECURITIZE</p> <p>has acquired</p> <p>Onramp INVEST</p> <hr/> <p>Exclusive Financial Advisor to Securitize</p>	<p>July 2023</p> <p>GAMERCRAFT</p> <p>Seed Financing led by cofounders of</p> <p>ALIENWARE</p> <hr/> <p>Exclusive Financial Advisor & Sole Placement Agent</p>	<p>March 2023</p> <p>ripple</p> <p>has acquired a minority stake from</p> <p>PANTERA in Bitstamp</p> <hr/> <p>Sole Placement Agent</p>
<p>December 2022</p> <p>galaxy</p> <p>has acquired</p> <p>argo Helios Bitcoin Mining Facility</p> <hr/> <p>Financial Advisor to Galaxy</p>	<p>December 2022</p> <p>CoreWeave</p> <p>Strategic Investment provided by</p> <p>MAGNETAR CAPITAL</p> <p>\$100,000,000</p> <hr/> <p>Exclusive Financial Advisor & Sole Placement Agent to CoreWeave</p>	<p>October 2022</p> <p>amberdata</p> <p>has acquired</p> <p>GV</p> <hr/> <p>Exclusive Financial Advisor to Genesis Volatility</p>	<p>July 2022</p> <p>BLOCKDAEMON</p> <p>has acquired</p> <p>SEPIOR</p> <hr/> <p>Exclusive Financial Advisor to Blockdaemon</p>	<p>May 2022</p> <p>Algorand HIVEMIND</p> <p>have acquired</p> <p>napster</p> <hr/> <p>Buy-Side Advisor</p>
<p>March 2022</p> <p>Thunder Bridge Capital Partners IV</p> <p>has entered into a merger agreement with</p> <p>Coincheck</p> <p>\$1,250,000,000</p> <hr/> <p>Financial Advisor to TBC IV</p>	<p>February 2022</p> <p>BLOCKDAEMON</p> <p>has acquired</p> <p>Gem</p> <hr/> <p>Exclusive Financial Advisor to Blockdaemon</p>	<p>February 2022</p> <p>COMPUTENORTH</p> <p>Initial Series C Financing led by</p> <p>MERCURIA GENERATE</p> <p>\$85,000,000</p> <hr/> <p>Sole Placement Agent</p>	<p>February 2022</p> <p>Qredo</p> <p>Series A Financing led by</p> <p>10T</p> <p>\$80,000,000</p> <hr/> <p>Exclusive Financial Advisor & Sole Placement Agent</p>	<p>November 2021</p> <p>coinbase</p> <p>has acquired the team at</p> <p>BRD</p> <hr/> <p>Sell-Side Advisor</p>
<p>November 2021</p> <p>BLOCKDAEMON</p> <p>has acquired</p> <p>ANY block ANALYTICS</p> <hr/> <p>Exclusive Financial Advisor to Blockdaemon</p>	<p>November 2021</p> <p>IrisEnergy</p> <p>Initial Public Offering</p> <p>\$231,538,468</p> <hr/> <p>Digital Asset Advisor to Iris Energy</p>	<p>November 2021</p> <p>CoreWeave</p> <p>Growth Financing provided by</p> <p>MAGNETAR CAPITAL</p> <p>\$50,000,000</p> <hr/> <p>Exclusive Financial Advisor & Sole Placement Agent to CoreWeave</p>	<p>March 2021</p> <p>BlockFi</p> <p>Series D Financing led by</p> <p>TIGERGLOBAL DST BainCapital VENTURES</p> <p>\$350,000,000</p> <hr/> <p>Co-Placement Agent</p>	<p>October 2020</p> <p>FTX</p> <p>has acquired</p> <p>Blockfolio</p> <p>\$150,000,000</p> <hr/> <p>Sell-Side Advisor to Blockfolio</p>



2. Digital Assets Market Update



Q1'24 Macro Market Conditions Summary

10.8%

S&P 500 QoQ Performance



Market Direction:

- Equities rose throughout the quarter to new all time highs off the back of AI optimism
- The magnificent 7 led the rise, with Nvidia and Meta both posting blockbuster earnings that sent the stocks higher
- Investor optimism was fueled by higher-than-expected Q4 GDP growth and strong levels of consumer confidence



Bear



Neutral



Bull

57.8%

BTC Price QoQ Performance



Market Direction:

- Bitcoin experienced a blockbuster quarter, closing the quarter at the highest level on record
- In January, the SEC approved 11 spot Bitcoin ETFs, which have since enjoyed \$12.1 billion in total inflows
- Investors hope to see spot Bitcoin ETFs begin trading in Hong Kong next quarter



Bear



Neutral



Bull

7.9%

Gold QoQ Performance



Market Direction:

- Gold prices exploded upwards in March, ending the quarter at all time highs
- Investors cite rate cut expectations, safe-haven demand, and central bank purchases as reasons for Gold's rise
- The record highs occurred despite consistent outflows across Gold ETFs



Bear



Neutral



Bull

1.4%

BCOM⁽¹⁾ QoQ Performance



Market Direction:

- Crude oil prices rose throughout Q1 as geopolitical tensions remained elevated
- Silver prices remain below all time highs, but climbed above the key \$25 per ounce mark in February and March
- Cocoa prices nearly tripled in Q1, reaching new all-time highs above \$10,000 per tonne



Bear



Neutral



Bull

312.3

CPI Print for Mar 2024



Market Direction:

- March-24 saw 3.5% YoY and 0.4% MoM inflation growth
 - Shelter and energy costs were the main contributors
 - Core CPI up 3.8% YoY and 0.4% MoM
- Recent elevated readings have led to fewer rate cut expectations from market participants



Bear



Neutral



Bull

13.0

VIX as of 3/28/2024



Market Direction:

- Equity market volatility remained suppressed throughout the quarter as stocks rallied to new highs
- The index tested 16 in February after a higher-than-expected CPI print, but retraced the gains after the equity market rally resumed
 - Demand for protection remains limited as stocks continue to rally



Bear



Neutral



Bull

4.2%

10-year Treasury Rate



Market Direction:

- U.S. 10-year treasury yields rose throughout the quarter as inflation data continued to come in slightly hotter than expected amidst a backdrop of a strong economy
 - Traders are currently pricing in only three rate cuts throughout 2024
- 2s/10s remain deeply inverted



Bear



Neutral



Bull

104.5

DXY as of 3/28/2024



Market Direction:

- The dollar trended higher throughout the quarter amidst a narrative of higher rates for longer and a strong economy
- JPY sold off towards the end of the quarter as the BOJ hiked rates for the first time in 17 years
- Weakness in China continued as a real estate woes remain



Bear



Neutral

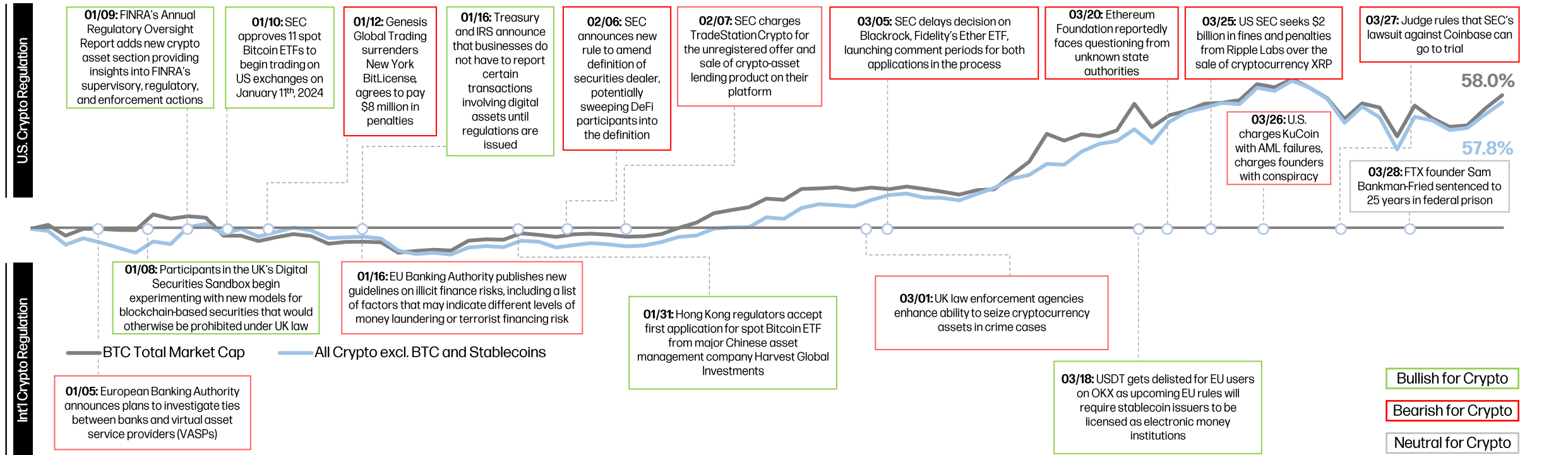


Bull



ETFs Take Center-Stage Both Domestically and Abroad

BTC Total Market Cap Return vs. Broader Crypto Market in Q1'2024 (January 2 – March 28)



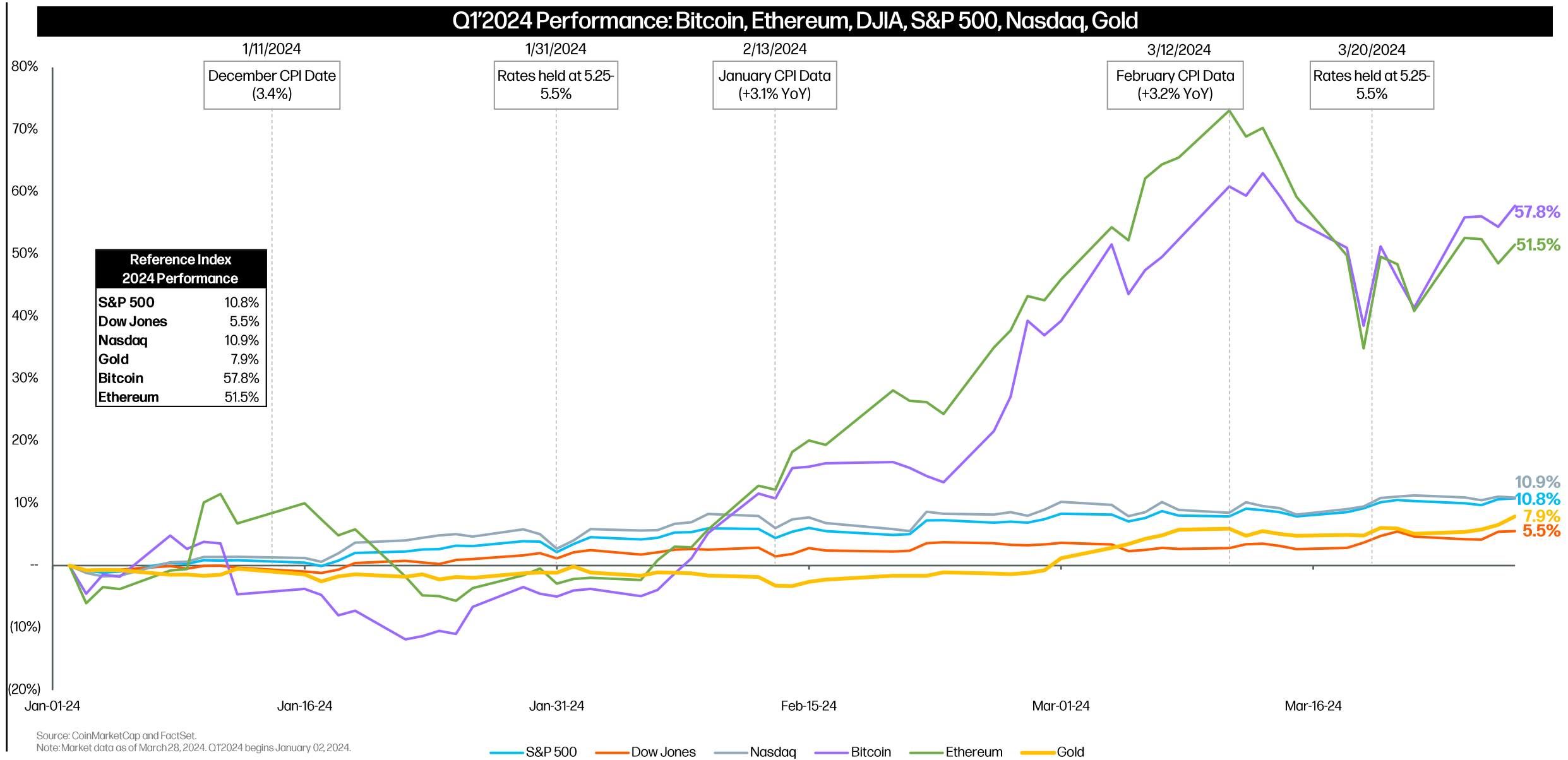
Select Institutional Milestones

<p>BLACKROCK GRAYSCALE</p> <p>galaxy + Others</p> <p>January</p> <p>Blackrock, Grayscale, Invesco/ Galaxy, Fidelity, Bitwise, Ark, 21Shares, VanEck, Wisdom Tree, Hashdex, Franklin Templeton spot BTC ETFs begin trading</p>	<p>Harvest Global Investments</p> <p>January</p> <p>Chinese asset manager Harvest Global Investments applies for first spot Bitcoin ETF listed in Hong Kong</p>	<p>VanEck</p> <p>February</p> <p>VanEck starts digital asset management and NFT marketplace called SegMint, allowing users to safely share ownership of an asset with others</p>	<p>Mondelez International</p> <p>February</p> <p>Mondelez International joins Hedera Council to accelerate DLT adoption, digital transformation, and improved business efficiencies</p>	<p>Finoa Centrifuge</p> <p>February</p> <p>Crypto custodian Finoa offers Centrifuge's tokenized T-Bill fund to its 300+ institutional crypto customers</p>	<p>coinbase</p> <p>March</p> <p>Coinbase announces pricing of upsized offering of \$1.1 billion of 0.25% convertible senior notes due 2030</p>	<p>MicroStrategy</p> <p>March</p> <p>MicroStrategy completes back-to-back convertible debt offerings for a total of over \$1.4 billion in proceeds</p>	<p>BLACKROCK SECURITIZE</p> <p>March</p> <p>Blackrock, in partnership with Securitize, launches their first tokenized money market fund on Ethereum called BUIDL</p>	<p>Fidelity</p> <p>March</p> <p>Fidelity files S-1 application with US SEC for spot Ether ETF with staking of assets</p>	<p>Value Partners VSFG</p> <p>December</p> <p>Hong Kong-based asset managers VSFG and Value Partners apply together for spot Bitcoin ETF with the SFC</p>
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Source: DLA Piper's 'Blockchain and Digital Assets News and Trends', FactSet, CoinDesk, and Galaxy research. Data as of March 28, 2024. Q1'2024 begins January 02, 2024. Accounts for growth in supply.



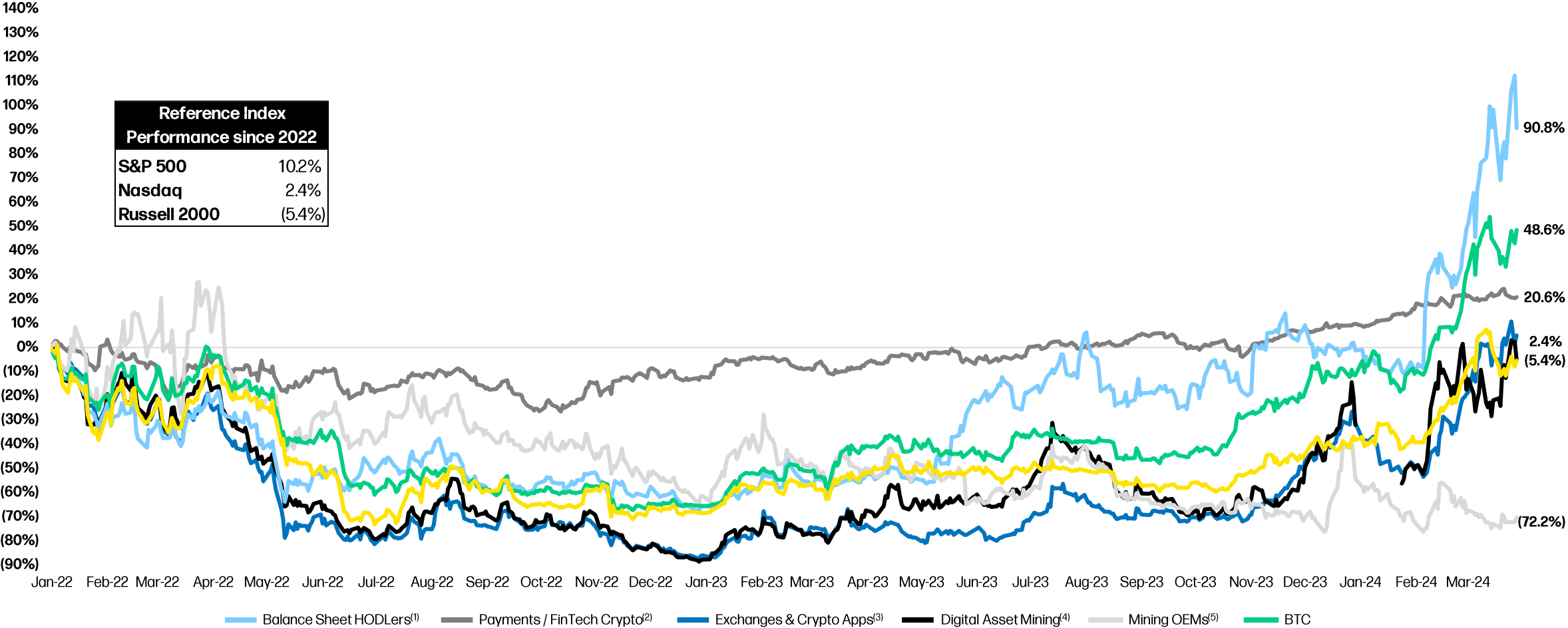
Risk Assets End the Quarter Higher, with Digital Assets Outperforming TradFi Markets





Digital Assets Trading Performance Over Time

Price Performance (2022 - Present)



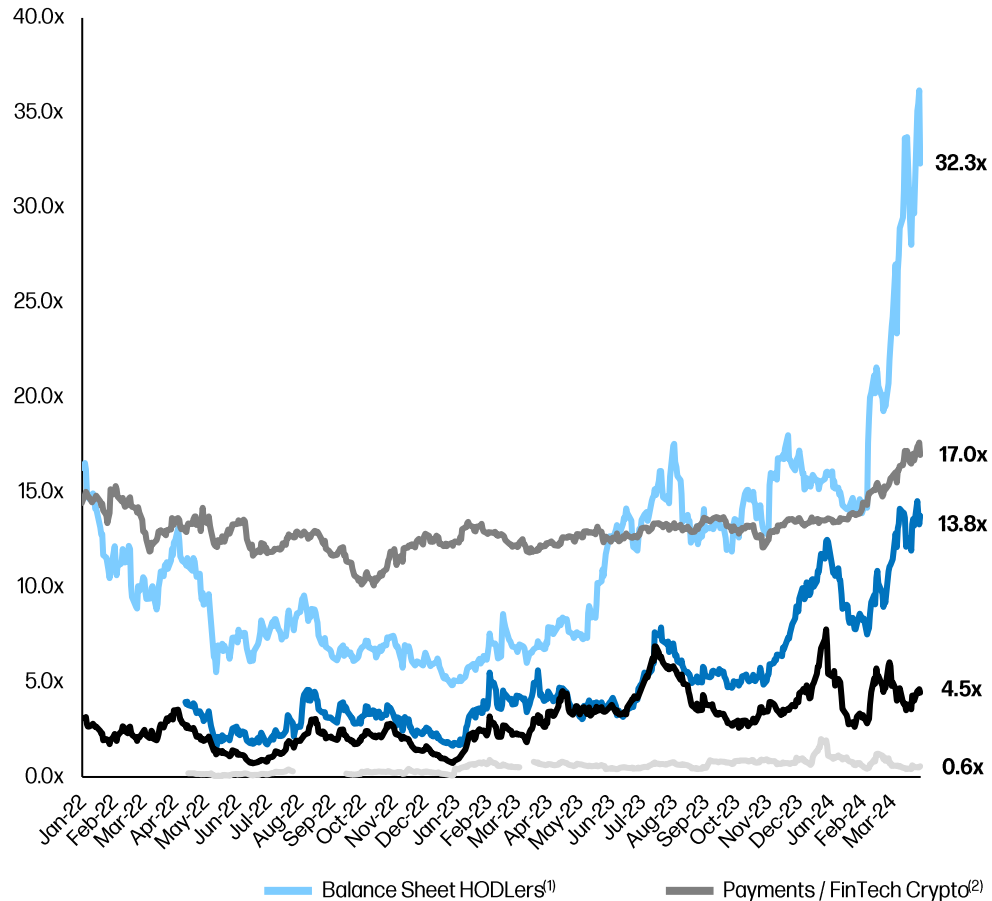
Source: FactSet.
Note: Market data as of March 28, 2024. Q1 2024 begins January 02, 2024. Indices weighted by market capitalization.
(1) "Balance Sheet HODLers" includes MicroStrategy and Palantir.
(2) "Payments / FinTech Crypto Apps" includes Mastercard, PayPal, Block, and Visa.
(3) "Exchange & Crypto Apps" relies on Coinbase as the sole proxy.
(4) "Digital Asset Mining" includes Argo Blockchain, Bitfarms, Core Scientific, Cipher Mining, Hive Blockchain, Greenidge Generation, Hut 8, Iris Energy, Marathon Digital, Riot Blockchain, Stronghold Digital, and TeraWulf.
(5) "Mining OEMs" includes Canaan and Ebang.



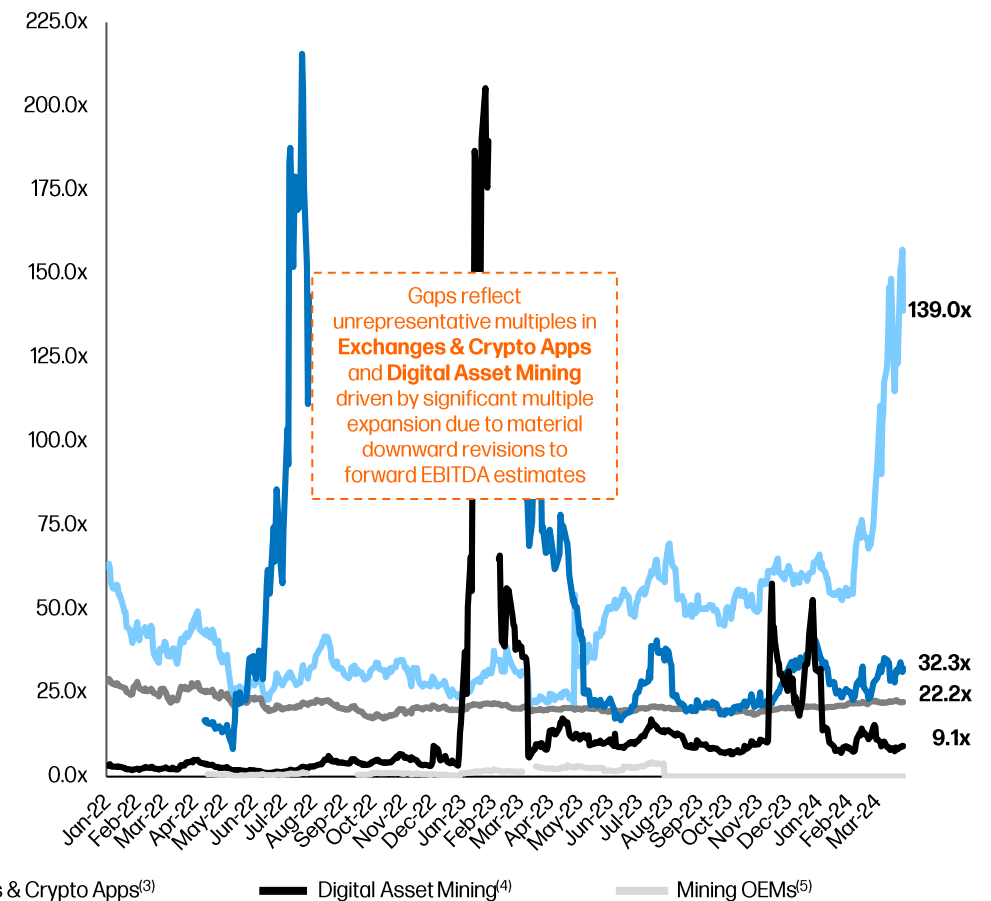
Digital Assets Trading Performance Over Time (cont'd)

Trading Multiples (2022 – Present)

Enterprise Value / NTM Revenue



Enterprise Value / NTM EBITDA



Source: FactSet.

Note: Market data as of March 28, 2024. Q1 2024 begins January 02, 2024. Indices weighted by market capitalization.

(1) "Balance Sheet HODLers" includes MicroStrategy and Palantir.

(2) "Payments / FinTech Crypto Apps" includes Mastercard, PayPal, Block, and Visa.

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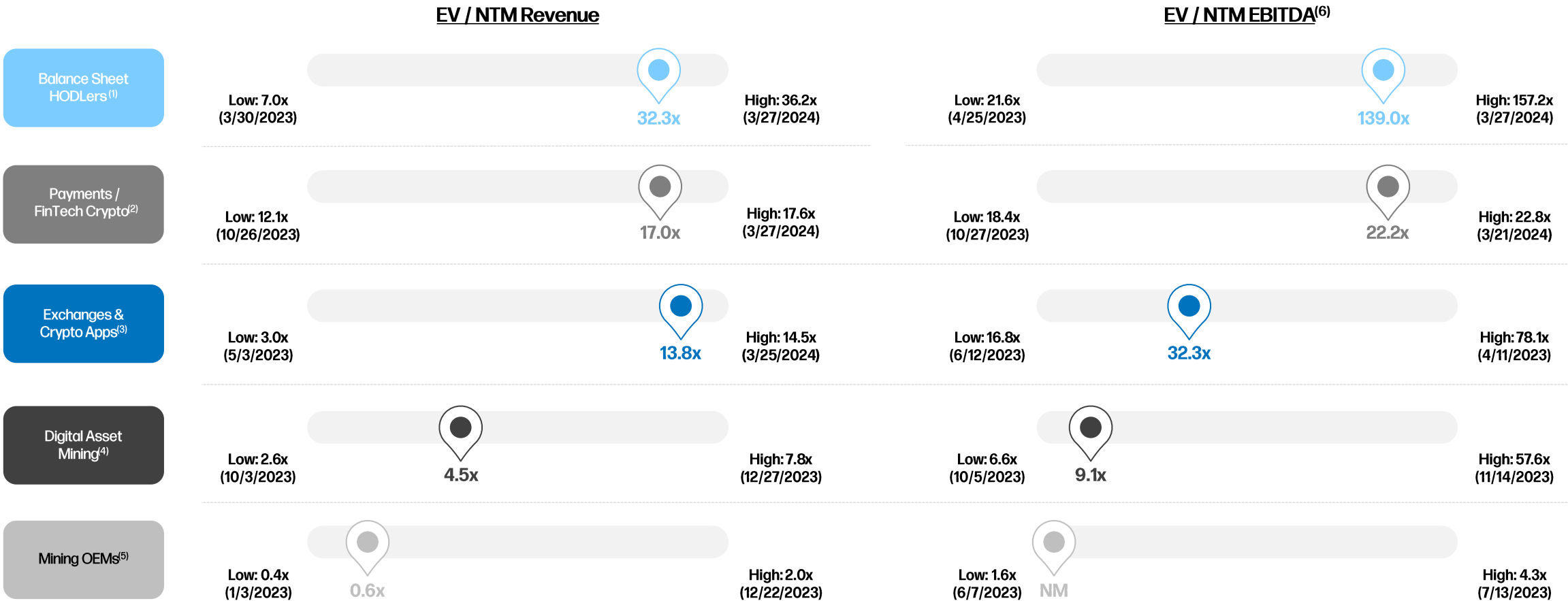
(4) "Digital Asset Mining" includes Argo Blockchain, Bitfarms, Core Scientific, Cipher Mining, Hive Blockchain, Greenidge Generation, Hut 8, Iris Energy, Marathon Digital, Riot Blockchain, Stronghold Digital, and TeraWulf.

(5) "Mining OEMs" includes Canaan and Ebang.



Digital Assets Trading Performance Over Time (cont'd)

Trading Multiples (LTM High / Low)



Source: FactSet.
Note: Market data as of March 28, 2024. Q1 2024 begins January 02, 2024. Indices weighted by market capitalization.
(1) "Balance Sheet HODLers" includes MicroStrategy and Palantir.
(2) "Payments / FinTech Crypto Apps" includes Mastercard, PayPal, Block, and Visa.
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(5) "Mining OEMs" includes Canaan and Ebang.
(6) Negative multiples and multiples >250x excluded from consideration.

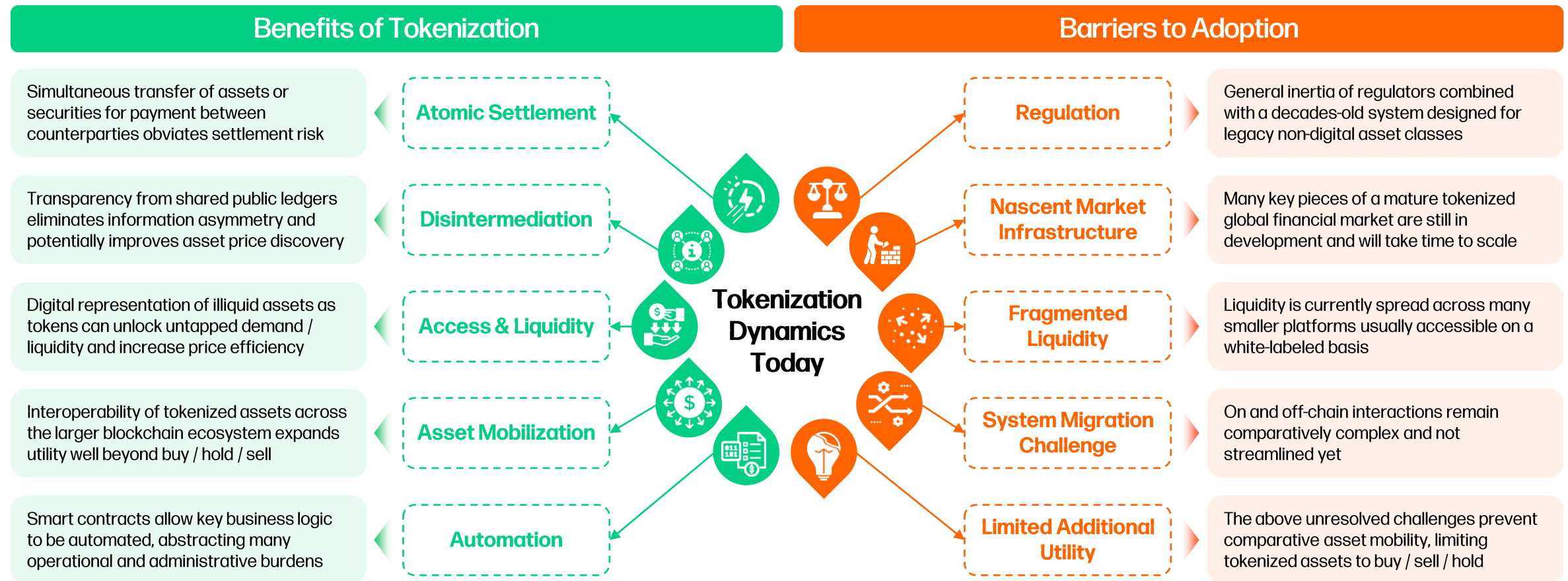


3. Tokenization Overview



Value Proposition of Tokenization & Barriers to Adoption Today

On-chain asset tokenization remains one of the most important blockchain-based technology applications being developed today with the potential to dramatically disrupt and transform global capital markets. **The World Economic forum estimates the total market for tokenized assets to be ~10% of global GDP by 2030⁽¹⁾.** Despite this, progress to date has been hindered by several key barriers that are primed to be broken down in 2024 and beyond.



Source: WEF and BCG.

(1) World Economic Forum Global Agenda Council.



Fiat-backed stablecoins lead the tokenization space and are well positioned to grow in 2024 and beyond

■ \$150B Market cap

Onchain dollars have seen the greatest product market fit in the industry so far

Fully-backed fiat dominates industry

The market leaders—such as Tether and USDC—are generally backed by cash and cash equivalents and do not use algorithms for their stability mechanisms

99.99% of market is USD

While USD leads the industry today, euro-, yen-, and pound-denominated stablecoins are likely to emerge

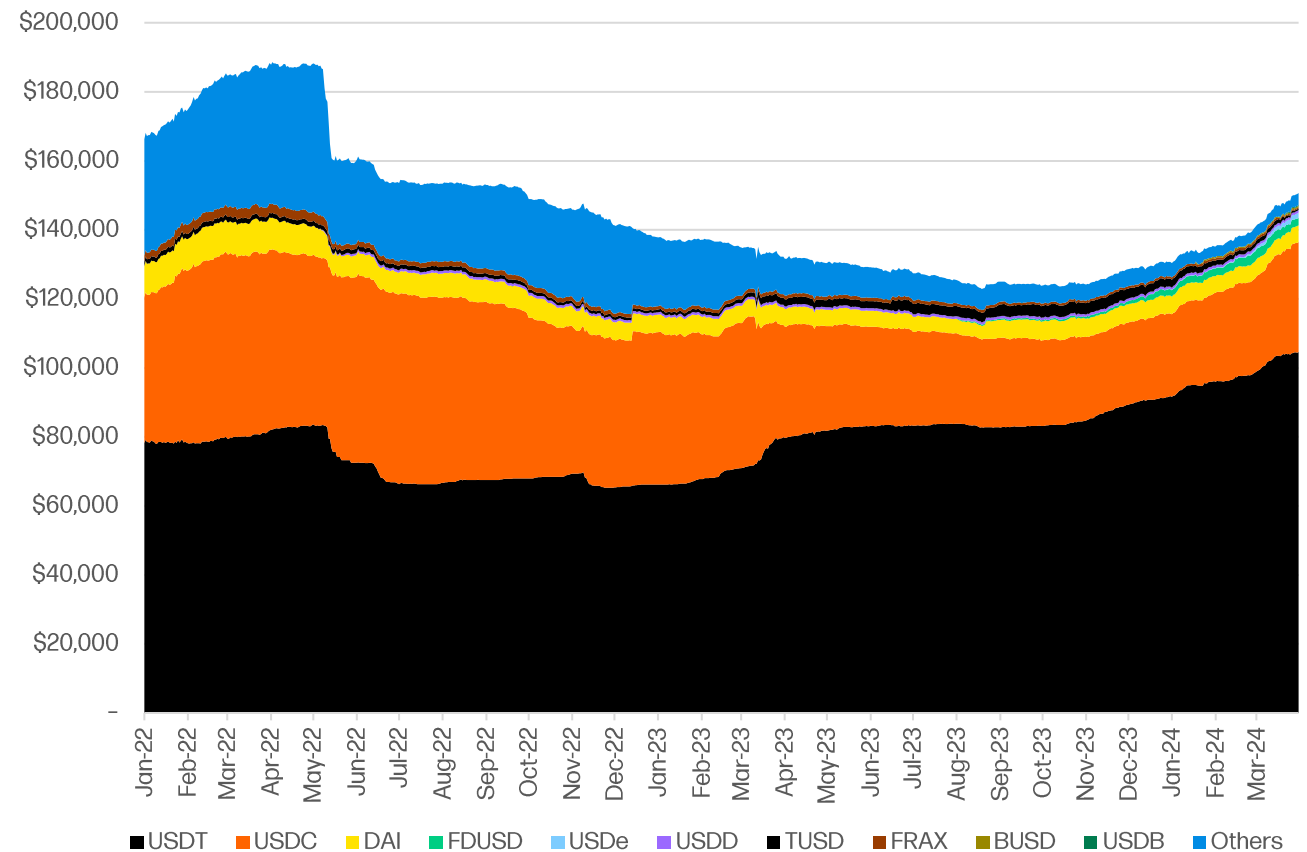
Interest-bearing stables are next

Companies including Ondo, MTN, and others are pushing the industry to pass underlying reserve interest onto holders

Stablecoins are the first step for RWAs

For onchain real world assets to scale – including bonds, equities, derivatives, commodities, real estate, alternative assets, etc. – onchain fiat is imperative

The stablecoin market has seen impressive growth and resilience compared to the broader crypto industry

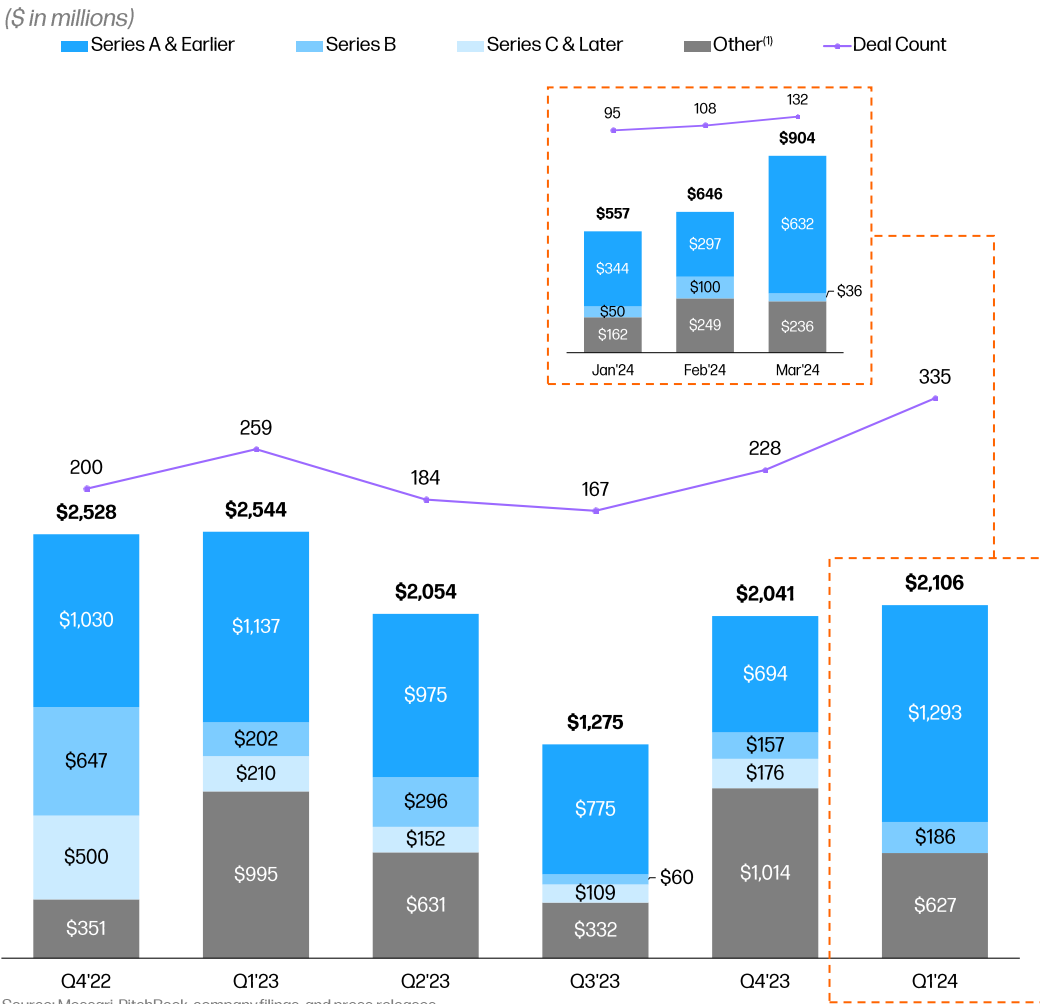


4. Digital Assets Capital Markets Transactions



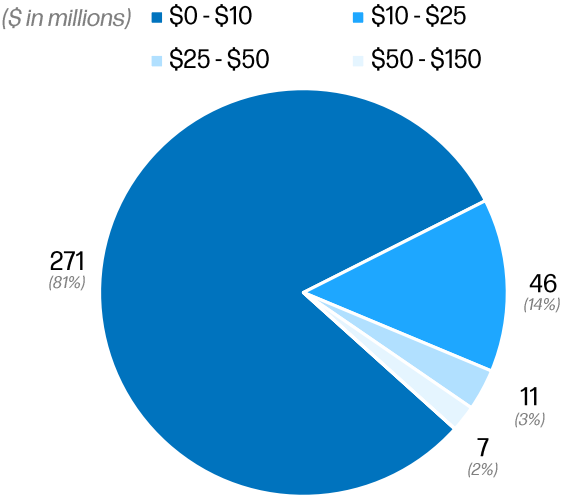
Private Capital Markets Activity Overview

Fundraising Activity by Round (Q4'22 - Present)



Source: Messari, PitchBook, company filings, and press releases.
Note: Data as of March 31, 2024.
(1) "Other" includes deal types outside of Series A, B, C, and D such as token sales, strategic rounds, investment commitments, and committed equity lines (assumed fully drawn).
(2) Percentages may not total to exactly 100 due to rounding.
(3) Unable to determine company location from publicly available information.

Quarterly Deal Count by Size⁽²⁾



Quarterly Activity by Region

Company Headquarters	Total Capital Raised (\$mm)	Deal Count
North America	\$892	112
UK & EMEA	553	70
Asia & Oceania	447	91
Unknown ⁽³⁾	197	58
South America	17	4
Total	\$2,106	335

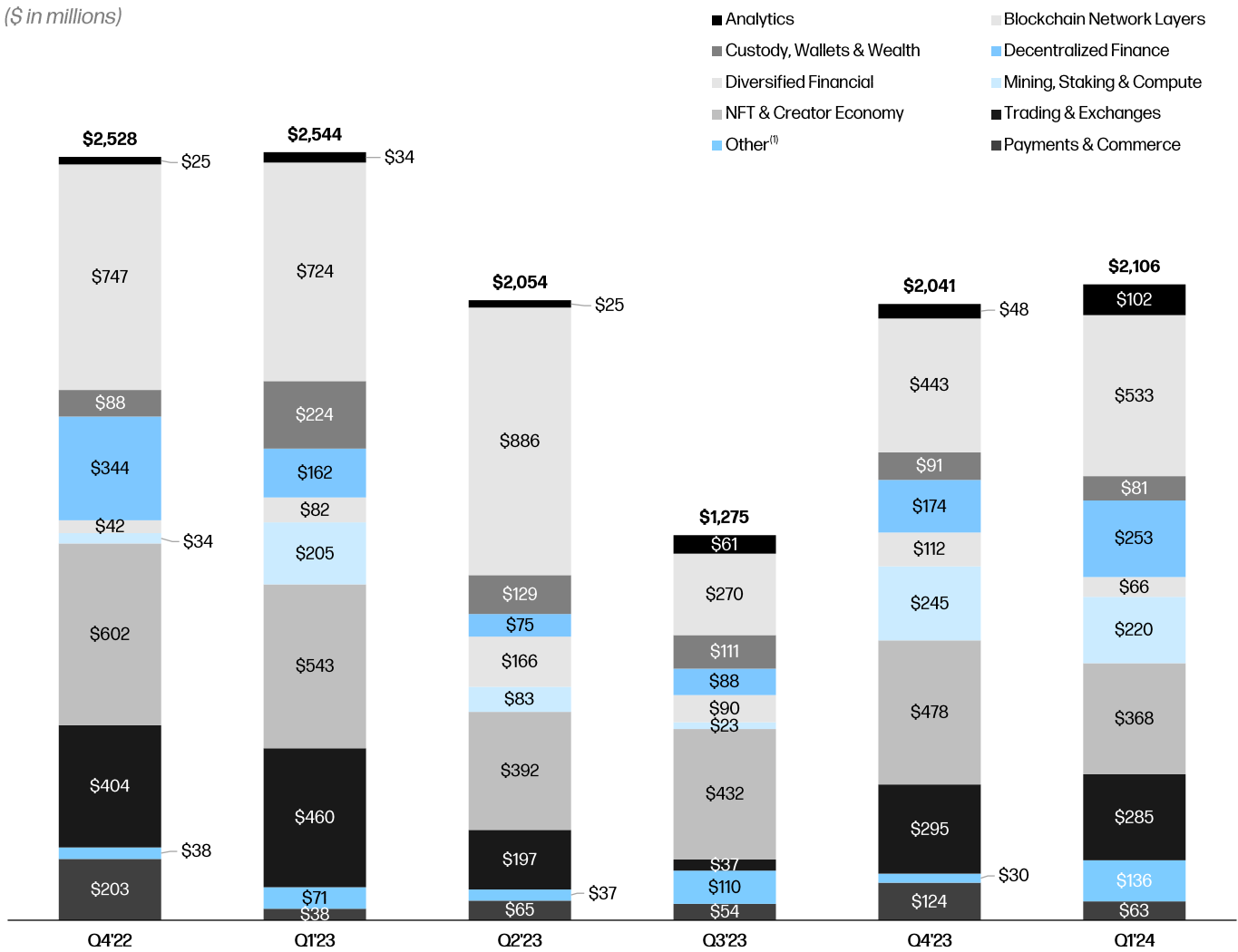
Key Themes & Trends

- (A) Private companies in the space raised ~\$2.1bn across an estimated 335 transactions in Q1'24, representing a 61% YoY decline and 3% QoQ increase in total capital raised**
 - No Series C & later deals were announced this quarter, as companies and investors alike reconcile expectations around valuation, cash burn, and timeline to a liquidity event for larger companies in the space following the significant write-downs that stemmed from the latest wave of high-profile bankruptcies
- (B) Series A and earlier companies continued to take share of total financing volumes, representing 61% of total private capital raised in Q1'24, similar to the 61% in Q3'24 after a dip from 34% in Q4'23**
 - Fundraising rounds in the \$0-10mm size range continue to make up majority of the total deals announced in the blockchain and digital asset space, accounting for 81% of Q1'24 deals, compared to 82% in Q4'23 and 81% in Q3'23
- (C) North America continues to experience the most fundraising activity in Q1'24, representing 42% of all deals globally, consistent with 40% in Q4'23 as well as Q3'24**
 - The UK & EMEA region overtook Asia & Oceania as the second largest region in terms of financing as a percentage of global deal volume in Q1'24 compared to the previous quarter, making up 26% of total capital raised



Private Capital Markets Activity Overview (cont'd)

Fundraising Activity by Sub-Vertical (Q4'22 - Present)



Source: Messari, PitchBook, company filings, and press releases.
Note: Data as of March 31, 2024.
(1) "Other" includes companies with digital assets and Web3-related business models not otherwise captured.

Quarterly Activity by Sub-Vertical

Sub-Vertical	Total Capital Raised (\$mm)	Deal Count	Avg. Deal Size
Blockchain Network Layers	\$533	73	\$7
NFT & Creator Economy	368	82	4
Trading & Exchanges	285	19	15
Decentralized Finance	253	74	3
Mining, Staking & Compute	220	22	10
Other ⁽¹⁾	136	16	9
Analytics	102	19	5
Custody, Wallets & Wealth	81	13	6
Diversified Financial	66	7	9
Payments & Commerce	63	10	6
Total	\$2,106	335	\$6























































Key Themes & Trends (cont'd)

- D Growth financing remained sidelined for Q1'24, as scaled private businesses in the space continue to hold off from tapping equity markets**
 - Predictably, momentum has yet to materially trickle down from public to private markets, as the macro headwinds and difficult LP fundraising environment that plagued venture and growth-stage financings in 2023 continues to thaw
 - However, Q1'24 has achieved the highest amount of total private capital raised compared to the last 4 quarters of fundraising activity in the blockchain and digital asset industry
- E Investors continue to focus on businesses solving real-world problems through the application of digital asset technology**
 - Payments, stablecoins, infrastructure, and the convergence of crypto and AI are key focus areas
 - At a high level, investors are prioritizing disruptive business models with true technical differentiation, attractive TAMs, and best-in-class management teams



Q1'24 Private Placement Spotlight

(\$ in millions, sorted by capital raised)

























Company	Business Description	Date	Capital Raised	Valuation ⁽¹⁾	Key Investors
Series A & Earlier					
 HASKEY GROUP	Operator of a digital asset exchange intended to offer investment opportunities in the digital asset space	Jan-16-2024	\$100	+\$1,300	Undisclosed
 ZAMA	Open-source framework designed to help companies protect users' privacy	Mar-07-2024	\$73	Undisclosed	 BLOCKCHANGE metaplanet.  vsquared ventures 
 Figure Markets	Digital asset platform built to trade, borrow, and invest in cryptocurrencies	Mar-18-2024	\$60	Undisclosed	     Ribbit Capital
 Succinct	Proof-of-stake consensus blockchain technology designed to read the Ethereum state securely on any chain	Mar-21-2024	\$55	Undisclosed	    ZKV
 eclipse	Developer of customizable rollup technology built on the Solana Virtual Machine	Mar-12-2024	\$50	Undisclosed	[placeholder]        
 OG	Developer of web3 modular infrastructure designed to scale and secure on verifiable data feeds	Mar-26-2024	\$35	Undisclosed	     
 PORTAL	Decentralized financial platform designed to facilitate peer-to-peer bitcoin transactions	Jan-30-2024	\$34	Undisclosed	   
 IQ.NET	Decentralized physical infrastructure network focused on building a GPU cloud platform	Mar-05-2024	\$30	Undisclosed	      
 avail	Blockchain technology designed to allow execution layers to scale and interoperate	Feb-26-2024	\$27	Undisclosed	   
 oobit	Web-based crypto service designed to facilitate trading of digital assets	Feb-05-2024	\$25	Undisclosed	  

Source: Messari, PitchBook, company filings, and press releases.
Note: Data as of March 31, 2024.
(1) Post-money valuation.



■ Q1'24 Private Placement Spotlight (cont'd)

(\$ in millions, sorted by capital raised)










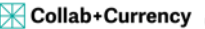














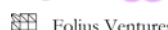






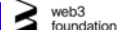






























Company	Business Description	Date	Capital Raised	Valuation ⁽¹⁾	Key Investors
Series B					
	Ethereum re-staking platform offering crypto-economic security for protocols, validation services, etc.	Feb-22-2024	\$100	Undisclosed	
	Compliant trading and liquidity infrastructure built for the digital asset ecosystem	Jan-18-2024	\$50	Undisclosed	     
	Online transaction technology that provides infrastructure for issuing digital payments	Mar-21-2024	\$28	Undisclosed	   
	Decentralized market-making protocol designed to interact with centralized exchanges	Mar-12-2024	\$8	\$800	     
	Digital asset marketplace designed to meet the needs of crypto-native firms and financial institutions	Jan-24-2024	Undisclosed	Undisclosed	 

Source: Messari, PitchBook, company filings, and press releases.
Note: Data as of March 31, 2024.
(1) Post-money valuation.



Q1'24 Private Placement Spotlight (cont'd)

(\$ in millions, sorted by capital raised)










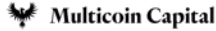



























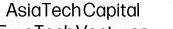
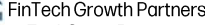
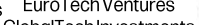

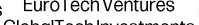






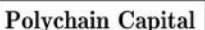



Company	Business Description	Date	Capital Raised	Valuation ⁽¹⁾	Key Investors
Other					
 SYGNUM	Digital asset bank providing custody, brokerage, asset management, and lending services	Jan-25-2024	+\$40	\$900	
 flare	Decentralized contract platform designed to bring contract capability to a large variety of blockchains	Feb-23-2024	\$35	Undisclosed	 
 PARALLEL	Provider of an NFT-based gaming platform which allows users to purchase sci-fi digital cards	Mar-29-2024	\$35	Undisclosed	      
 GUNZilla™	Video game studio building NFT-based games intended to engage players in unique environments	Mar-26-2024	\$30	Undisclosed	   
 MetaStreet	Lending platform intended to provide liquidity routing and scaling operations for NFT collateralization	Feb-15-2024	\$25	Undisclosed	Angel Investors
 Monkey Tilt	Crypto-enabled platform offering fantasy sports and casino-styled gaming	Feb-21-2024	\$21	Undisclosed	     
 Polyhedra	Web3 infrastructure platform designed to offer cross-chain communication	Mar-14-2024	\$20	\$1,000	          
 tune.fm	Music streaming platform and NFT marketplace designed to allow artists to earn money while playing music	Jan-10-2024	\$20	Undisclosed	
 Finoa	Digital asset platform designed to offer secure, regulated, and intuitive assets to access blockchain services	Jan-09-2024	\$15	Undisclosed	     
 pesq	Blockchain platform designed to offer transaction infrastructure for a decentralized ecosystem	Mar-27-2024	\$15	Undisclosed	              

Source: Messari, PitchBook, company filings, and press releases.
Note: Data as of March 31, 2024.
(1) Post-money valuation.



2023 Private Placement Spotlight

(\$ in millions, sorted by capital raised)

Company	Business Description	Date	Capital Raised	Valuation ⁽¹⁾	Key Investors
Other					
	Global trading and exchange platform for users investing in instruments across different digital asset classes	Mar-21-2023	\$250	\$3,500	  
	Cross-chain messaging platform that allows companies to securely grow their user base at scale	Nov-29-2023	\$225	\$2,500	       
	Developer of web3 platform that allows companies and individuals to trade NFTs globally	Dec-13-2023	\$140	Undisclosed	
	Publicly listed digital asset exchange platform that offers SaaS solutions, brokerage services, and more	Nov-14-2023	\$90	\$128 ⁽²⁾	
	Web3 technology platform that offers a way to create, govern, and license on-chain property	Sep-6-2023	\$54	Undisclosed	        
	Wallet-as-a-service platform facilitating Web3 onboarding	May-31-2023	\$52	Undisclosed	     
	Protocol offering on-chain synthetic solutions on BNB Chain	Jun-09-2023	\$50	Undisclosed	        
	Layer-2 network using zK-rollup technology to process existing transactions and applications off-chain	Mar-06-2023	\$50	\$1,800	   
	Crypto exchange platform serving both institutional and retail investors	May-23-2023	\$48	Undisclosed	Undisclosed
	Layer 1 network for developers building blockchain-based games and decentralized applications	Apr-13-2023	\$45 ⁽³⁾	Undisclosed	

Source: Messari, PitchBook, company filings, and press releases.
Note: Data as of December 31, 2023.
(1) Post-money valuation in millions.
(2) Rumored valuation of HK\$1 billion (USD \$128) during potential sale process, according to Bloomberg.
(3) Private token sale.

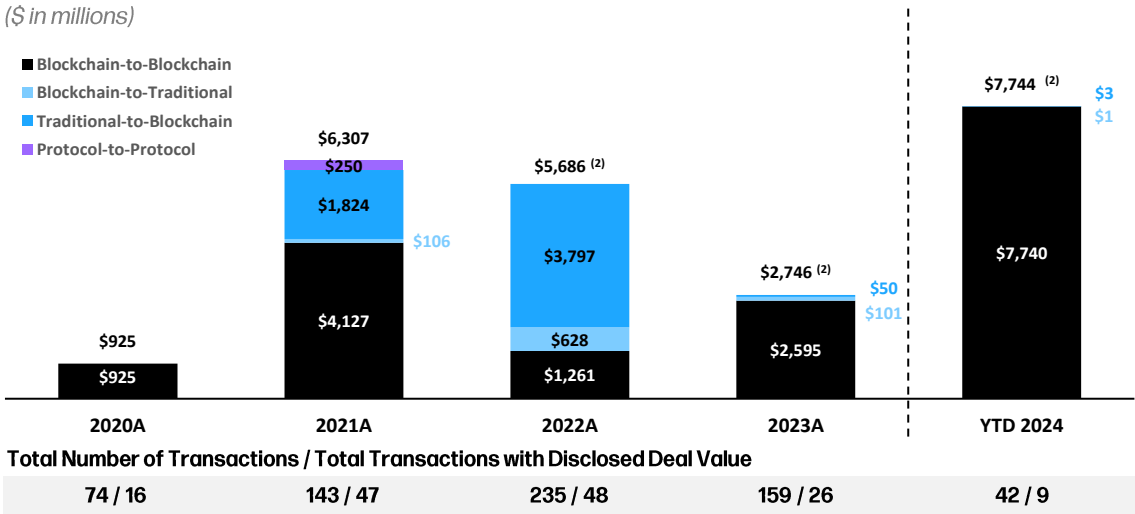


5. Digital Assets M&A Transactions



Mergers & Acquisitions Activity Highlights

Mergers & Acquisitions Activity⁽¹⁾



Geographic Distribution of M&A Activity by Target Locale (Q1'24)

Target Headquarters	Deal Count	% of Total
North America	17	40%
Europe, Middle East, Africa	12	29%
Asia & Oceania	9	21%
South America	2	5%
United Kingdom	2	5%
Memo: Cross-Border Transactions ⁽³⁾	13	31%

Source: Dove Metrics, Galaxy research, PitchBook, company filings, and press releases.

Note: Data as of March 31, 2024.

(1) Does not include SPAC and reverse merger transactions. Represents the total transaction equity consideration issued to existing shareholders.

(2) Total M&A deal volume excludes NuCypher / Keep merger (3/8/2021), DHS Group's acquisition of Allentro (8/31/2021), KaJ Labs' bid for Genesis Trading (1/23/2023), Fahrenheit acquisition of Celsius (5/24/2023), and Tronic Ventures' acquisition of Tronic (3/12/2024).

(3) Represents deals where buyers and sellers have headquarters based in different regions. Cross-border deals overlap with those shown above.

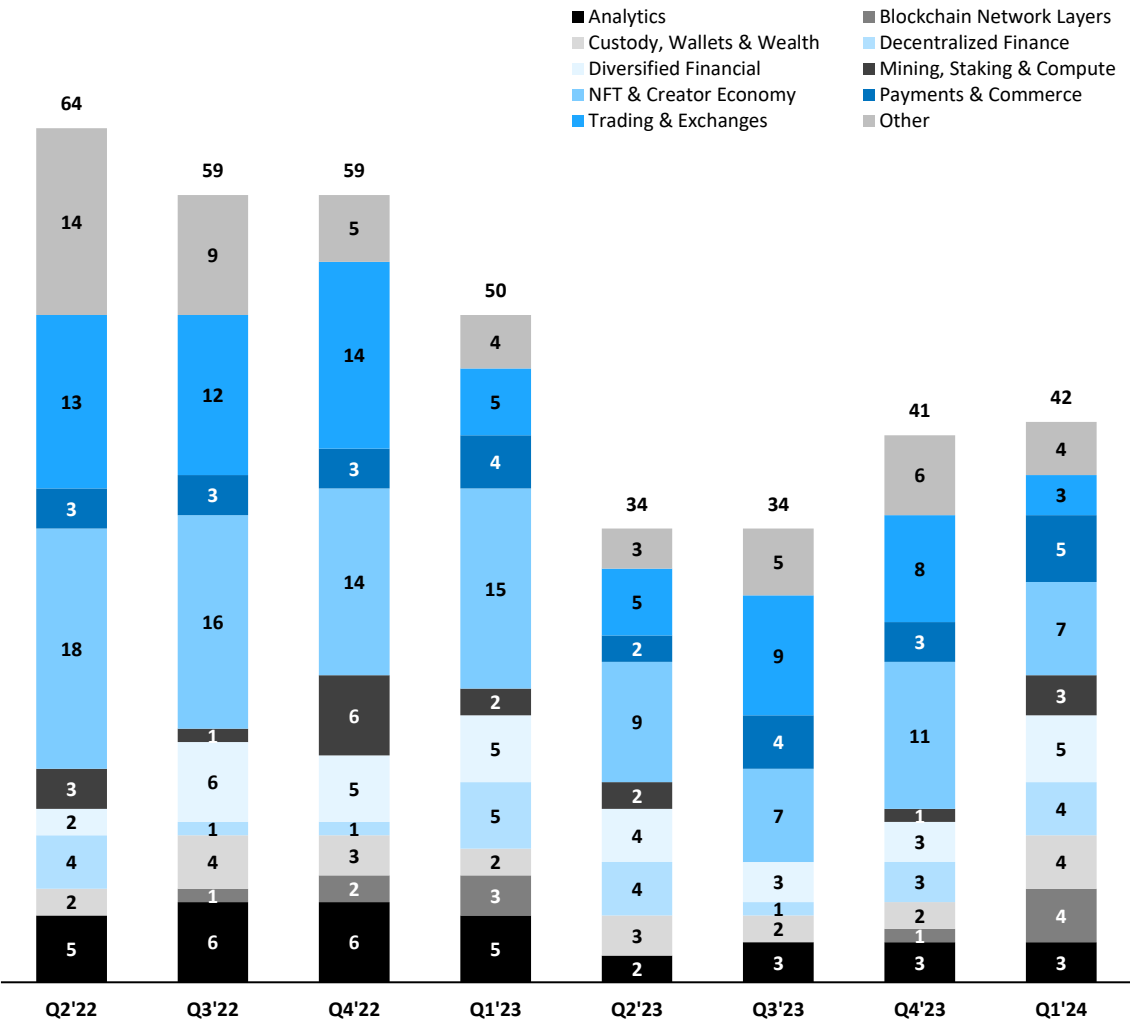
Key Themes & Trends

- A M&A activity remained level in Q1'24 in terms of deal count, pointing to a sustained recovery from the lows of prior quarters and a third straight quarter without decline in deal count**
- Total deal count in Q1'24 (42) was roughly in line with Q4'23 (41), pointing to substantial transaction values with brand names and/or larger scale transactions
 - The outsized disclosed deal value was largely due to the three-way merger of SingularityNET, Fetch.ai, and Ocean Protocol, in which the combined ASI token market cap is \$7.6bn
 - Total disclosed deal value excluding the aforementioned transaction would be \$144mm, 53% lower than Q4'23
 - Cross-border transaction deal count decreased 27% from Q4'23
 - Blockchain-to-Blockchain deals have remained the pronounced majority of deal count (~76%) and disclosed deal value (~99%) in Q1'24
 - 2023 showed similar industry concentration, indicating traditional companies continue to balk at crypto and blockchain initiatives in a conservative macroeconomic environment
 - The Q1'24 M&A activity profile represented both sellers and buyers eager to capitalize on the current bull run with elevated price levels and volatility
 - Valuation expectations have increased from lower levels in 2022 and 2023 as parties prepare for a new wave of expected institutional adoption accompanying the Bitcoin spot ETF approval
 - Given the recent regulatory clarity in the U.S. and a more encouraging private market and investments environment, M&A activity is expected to trend positively through 2024
- B North America continues to lead in terms of deal count, while global activity remains robust**
- North American counterparties remain involved in the bulk of transactions, accounting for 40% of all transactions in Q1'24
 - With cross-border transactions representing almost a third of all deal count, a significant portion of deal activity continued to be motivated by geographic diversification
 - Q1'24 represented the first quarter where combined EMEA and APAC M&A activity surpassed that of NA since Q2'22
 - Notably, half of these deals were transacted by Asian companies as the acquiror into all regions, except for South America
 - Despite North American companies continuing to lead the pack, this quarter represented the second lowest quantity of North American counterparties out of the last eight quarters
 - The differing regulatory landscapes between North America and the rest of the world seem to have made an effect in terms of dealmaking in the region



■ Mergers & Acquisitions Activity by Sub-Vertical

Quarterly M&A Activity by Sub-Vertical of Target (Deal Count)⁽¹⁾



Source: Dove Metrics, Galaxy research, PitchBook company filings, and press releases.
Note: Data as of March 31, 2024.

(1) Does not include SPAC and reverse merger transactions. Excludes NuCypher / Keep merger (3/8/2021), DHS Group's acquisition of Allentro (8/31/2021), KaJ Labs' bid for Genesis Trading (1/23/2023), Fahrenheit's acquisition of Celsius (5/24/2023), and Tronic Ventures' acquisition of Tronic (3/12/2024).

Top Target Sub-Verticals by Deal Count (Q1'24)

Category	Deal Count	% of Total
NFT & Creator Economy	7	17%
Diversified Financial	5	12%
Payments & Commerce	5	12%
Blockchain Network Layers	4	10%
Custody, Wallets & Wealth	4	10%
Decentralized Finance	4	10%
Analytics	3	7%
Mining, Staking & Compute	3	7%
Trading & Exchanges	3	7%
Other	4	9%










■ Key Themes & Trends

- ③ **NFT & Creator Economy maintained a slight lead in activity compared to other sub-verticals**
- NFT tooling and infrastructure companies specifically saw a spike in activity this quarter, as parties look to capture heightened transaction NFT activity and general price action
 - The pattern of consolidation for trading platforms has largely abated for the time being
 - However, we did see select players such as WonderFi participate in dealmaking
- ④ **Elsewhere; (1) AI development enters blockchain investments, (2) crypto household names come back to life for inorganic opportunities, and (3) M&A markets begin to open up as token prices pick up**
- A significant portion of deal rationales, especially those involving decentralized finance companies, included AI implementation as a key development point for core business processes
 - Transactions this quarter included marquee names such as BitGo, 10T, CoinShares, and Ripple
 - Despite deal count largely staying the same, disclosed deal value this quarter has already surpassed the past four years' disclosed deal value
 - However, disclosed transaction value was heavily bolstered by the SingularityNET, Fetch.ai, and Ocean Protocol token merger into ASI



M&A Spotlight: High-Profile Transactions







Q1'24 M&A activity involved a range of high-profile names and significant transaction values, signaling a return to dealmaking following the recent uptick in token prices

Acquiror			Patrick Gruhn & Robert Matzke		
Target	BRASSICA			 (Sale of Texas Data Center)	  (3-Way Token Merger)
Industry	Diversified Finance	Custody, Wallets & Wealth	Trading & Exchanges	Mining, Staking, & Compute	Blockchain Layer Networks
Type ⁽¹⁾	Blockchain-to-Traditional	Blockchain-to-Blockchain	Blockchain-to-Blockchain	Blockchain-to-Blockchain	Blockchain-to-Blockchain
Ann. Date ⁽²⁾	2/8/2024	2/13/2024	2/23/2024	3/15/2024	3/27/2024
Acquisition Rationale	Institutional crypto platform BitGo has announced the acquisition of private securities investment firm Brassica. Following the acquisition, BitGo plans to expand into the private securities space and focus on the digitization of the alternative asset industry.	Blockchain and cryptocurrency company Ripple has agreed to acquire Standard Custody & Trust Co., a regulated platform for digital assets. The acquisition of Standard Custody & Trust will expand Ripple's portfolio of regulatory licenses.	Bankrupt crypto exchange FTX has settled a lawsuit that sought to claw back \$323 million that it had spent acquiring a European startup, instead agreeing to sell the company back to its founders for \$32.7 million. The Swiss startup Digital Assets AG, later named FTX Europe, was acquired in 2021.	Applied Digital will sell to Marathon their Bitcoin mining data center in Garden City, Texas, with a capacity of 200 megawatts. By acquiring this data center, Marathon will take direct ownership of its current on-site operations and will also gain an additional 100 megawatts of. This transaction is expected to reduce the cost per coin of Marathon's current operations at the site by approximately 20%.	Fetch.ai, Ocean Protocol, and SingularityNET aim to create a "decentralized alternative to existing AI projects controlled by Big Tech," the companies said in a press release. The alliance will also facilitate the commercialization of the technology and enable greater access to AI platforms and large databases.
Purchase Price	Undisclosed	Undisclosed	\$33mm	\$87mm	\$7,600mm (combined \$ASI market cap)
Consideration Mix	Undisclosed	Undisclosed	Cash	Cash	Cryptocurrency
Acquisition Structure & Additional Key Details	BitGo raised \$100 million in 2023 at a valuation of \$1.75 billion, establishing it as one of the largest digital assets firms in the world. Since its launch in 2013, it has been focused on institutional crypto services, including custody.	Standard Custody & Trust previously received charter status to operate under the New York State Banking Law as a qualified custodian. The terms of the deal were not disclosed.	Before accepting the sale, FTX attempted to recover the funds spent on the acquisition. The exchange filed a lawsuit alleging that the purchase was financed with customer funds and argued that the acquisition price was a "massive overpayment."	The purchase price of \$87.3 million equates to roughly \$437,000 per megawatt and will be paid in cash from Marathon's balance sheet.	The proposed alliance will see \$FET, \$OCEAN, and \$AGIX merged into a single \$ASI token. The combined value of the three tokens as of 3/26 was ~\$7.6 billion.

Source: CB Insights, Galaxy research, PitchBook, company filings, and press releases.
Note: Data as of March 31, 2024.
(1) Acquiror-to-target industry.
(2) Announcement date.


















M&A Spotlight: Select Recent Deals

Target	Acquirer	Target Sub-Vertical	Date Announced	Target Description / Strategic Rationale	Transaction Value (\$mm)	Consideration
 CTF CAPITAL	 BORDERLESS CAPITAL	Trading & Exchanges	3/28/2024	CTF Capital is a quantitative trading and asset management firm headquartered in Miami. With the acquisition, Web3 investment firm Borderless Capital will add AI-infused quant trading expertise to its core business.	Undisclosed	Undisclosed
FX Institutions	 WonderFi	Diversified Financial	3/28/2024	Industry consolidator WonderFi, the largest regulated crypto trading platforms in Canada, is acquiring FX Institutions to offer OTC trading services in Australia. FX Institutions delivers professional services tailored to financial investment and brokerage firms and provides secure investment avenues for financial institutions and their clients.	Undisclosed	Undisclosed
 fetch.ai  ocean  Singularity Net (3-Way Token Merger)		Blockchain Layer Networks	3/27/2024	Fetch.ai, Ocean Protocol, and SingularityNET aim to create a "decentralized alternative to existing AI projects controlled by Big Tech," according to their press release. The proposed alliance will see \$FET, \$OCEAN, and \$AGIX merged into a single \$ASI token. The combined value of the three tokens as of 3/26 was ~\$7.6 billion.	~\$7,600.0	Cryptocurrency
 APPLIED DIGITAL (Sale of Texas Data Center)	 MARATHON DIGITAL HOLDINGS	Mining, Staking, & Compute	3/15/2024	Applied Digital will sell to Marathon their Bitcoin mining data center in Garden City, Texas, with a capacity of 200 megawatts. The purchase price of \$87.3 million equates to roughly \$437,000 per megawatt and will be paid in cash from Marathon's balance sheet.	\$87.3	Cash
 OMNI3	 GDA Capital	Diversified Financial	3/13/2024	GDA Capital, an investor in digital assets and blockchain technology and provider of capital markets advisory services, is expanding into Singapore via its acquisition of Omni3. Omni3 is a capital markets advisory firm specializing in providing strategic guidance and solutions to businesses in the digital asset and blockchain sectors.	Undisclosed	Undisclosed
 神马 Shenma	 the9	Other Names	3/5/2024	The9, a diversified cryptocurrency mining company, acquired a majority stake in Shenma, the developer and operator of Shenma.io, a leading digital human SaaS platform driven by artificial intelligence-generated content (AIGC).	\$1.0	Traditional Mix
Blockchain Fintech	 CryptoBlox	Payments & Commerce	3/5/2024	CryptoBlox, a Canadian blockchain technology infrastructure company focusing on sustainable digital asset products and payments technology, announced its acquisition of Blockchain Fintech, a Portuguese corporation that develops blockchain-based financial technologies that help onboard "average users" to the blockchain economy.	\$11.0	Stock
 FTX Europe	Patrick Gruhn & Robert Matzke	Trading & Exchanges	2/23/2024	Bankrupt crypto exchange FTX has settled a lawsuit that sought to claw back \$323.0 million that it had spent acquiring a European startup formerly known as Digital Assets DA AG, instead agreeing to sell the company back to its founders for \$32.7 million.	\$32.7	Cash
Metaverse.sg	V3V Ventures	NFT & Creator Economy	2/21/2024	V3V Ventures, based in Singapore, has announced its acquisition of crypto news outlet Metaverse.sg. The deal highlights the platform's significant contribution to the crypto space, particularly in Singapore and the broader Asian market.	\$3.0	Undisclosed
 RealBlocks	 BlockchainK2	Diversified Financial	2/20/2024	BlockchainK2 is a holding company that invests in blockchain technology solutions for capital markets and other sectors. The investment in RealBlocks is meant to further its goal of creating a bridge from the blockchain sector to traditional capital markets.	\$7.9	Undisclosed



M&A Spotlight: Select Recent Deals (cont'd)

Target	Acquirer	Target Sub-Vertical	Date Announced	Target Description / Strategic Rationale	Transaction Value (\$mm)	Consideration
		NFT & Creator Economy	2/16/2024	Leading Web3 lifestyle and media company Yuga Labs has acquired Web3 company PROOF. The acquisition aligns with Yuga's vision to become the front door of Web3.	Undisclosed	Undisclosed
		Custody, Wallets, & Wealth	2/13/2024	Ripple has agreed to acquire Standard Custody & Trust Co., a regulated platform for digital assets. Standard Custody & Trust previously received charter status to operate under the New York State Banking Law as a qualified custodian.	Undisclosed	Undisclosed
Digital Custody Inc.		Custody, Wallets, & Wealth	2/10/2024	Former FTX subsidiary, Digital Custody Inc., was acquired by US-based token distribution platform CoinList. DCI retains a license from the South Dakota Division of Banking that allows it to provide custodial services.	\$0.5	Undisclosed
BRASSICA		Diversified Financial	2/8/2024	Institutional crypto custodian BitGo, recently valued at \$1.75 billion, has announced the acquisition of private securities investment firm Brassica. Following the acquisition, BitGo plans to expand into the private securities space and focus on the digitization of the alternative asset industry.	Undisclosed	Undisclosed
		Blockchain Network Layers	2/2/2024	10T and 1RT, the digital assets VC firms founded by Dan Tapiero, have acquired "substantial" assets from of Qredo via a UK entity, Fusion Labs. Qredo was a platform for distributed MPC technology via its QRDO token, which Fusion will migrate to Cosmos and rebrand as Fusionchain with revamped tokenomics.	Undisclosed	Undisclosed
Unite		NFT & Creator Economy	1/18/2024	Taki Games is a Singaporean Web3 mobile gaming company that delivers free-to-play mobile games that reward users with TAKI tokens for growing the value of its network. The company acquired Unite to expand into gaming on the Polygon blockchain. Unite is the U.S.-based creator behind the NFT project Kungfuverse.	Undisclosed	Undisclosed
		Decentralized Finance	1/17/2024	Sui's top DeFi project by TVL, NAVI Protocol, acquired liquid staking platform Volo, becoming the first combined borrowing, lending, and liquid staking solution in the ecosystem. Volo is a liquid staking platform dedicated to offering a fully decentralized LSDeFi for Sui and supporting the ecosystem's growth with advanced yield strategies.	Undisclosed	Undisclosed
		Blockchain Network Layers	1/15/2024	In a move to enhance its stablecoin payment solution, DLTPAY, a provider of a non-custodial stablecoin wallet, acquired the assets of Cask Protocol, a developer of technology for powering money flow automation in Web3.	Undisclosed	Undisclosed
VALKYRIE	CoinShares	Diversified Financial	1/12/2024	CoinShares announced that it has exercised the option to acquire Valkyrie Funds, the U.S. digital asset manager's investment advisory business specializing in actively managed cryptocurrency exchange-traded funds, from Valkyrie Investments. The acquisition is expected to bolster CoinShares' existing AUM of ~\$4.5 billion by ~\$110.0 million.	Undisclosed	Undisclosed
		Analytics	1/3/2024	Etherscan is a Malaysian blockchain explorer for Ethereum that develops decentralized smart contracts designed to give access to blockchain data. The company acquired Solscan to address the need for cross-chain tracking and analysis tools. Solscan is a Singaporean block explorer platform intended to track transactions made on Solana.	Undisclosed	Undisclosed

Source: CB Insights, Galaxy research, PitchBook, company filings, and press releases.
Note: Data as of March 31, 2024.



Appendix

① Mergers & Acquisitions




Galaxy Investment Banking Advises SECURITIZE on Acquisition of Onramp INVEST


Galaxy Investment Banking (“GIB”) served as exclusive financial advisor to Securitize.


Transaction Overview & Highlights

August 2023



has acquired





Served as
Buy-Side
Financial Advisor

- The transaction significantly broadens Securitize’s distribution capabilities through Onramp Invest’s extensive 50+ RIA network, representing \$40bn+ cumulative AUM
- Through Onramp Securitize plans to offer RIAs direct access to tokenized alternative investment portfolios, such as:
 - Private Equity: provides exposure to growth strategy portfolios comprised of private company funds
 - Private Credit: provides exposure to loans and debt investments extended by non-bank lenders
 - Secondaries: offers opportunities to buy and sell existing stakes in private companies and funds

Company Overview

Business Overview	Key Products & Services
<ul style="list-style-type: none">• Founded in 2020, Onramp Invest is a digital asset management platform that provides financial infrastructure, allowing investors and financial professionals to invest, transfer, and build multi-asset portfolios• Integrates into existing tech stacks, including Orion, Advyzo, Wealthbox, AssetBook, and more• RIAs across the US can onboard clients to the digital asset investing ecosystem in minutes	<ul style="list-style-type: none">• All-in-one platform for financial advisors to onboard clients, open discretionary accounts, and invest in digital assets• Opens up clients to a network of partners, providing access to indices, models, and trading strategies• Consists of asset management experts who oversee management of client AUM• Onramp Academy offers educational resources, real-time data, and tools for the digital asset space

GIB’s Key Transaction Value-Adds

- ✓ **Conducted comprehensive financial analyses of the target company**
 - Thorough operational and financial due diligence processes to identify any potential expenses and risks associated with the acquisition
- ✓ **Helped facilitate and structure the strategic acquisition process**
 - Worked with legal teams to properly prepare the transaction terms and materials
 - Identified strategic objectives to make sure the deal structure was beneficial for both parties
- ✓ **Assisted in planning a smooth integration post acquisition**
 - Assisted in ensuring proper management and employees were retained and incentivized to transition into Securitize

Notable Deal Quotes



“Our acquisition of Onramp is another big step forward in expanding investor access to top-performing alternative assets and in democratizing private capital markets. Onramp already offered RIAs easy access to digital assets, so it is a very natural extension to offer them tokenized alternative assets to complement their portfolios.”

– **Carlos Domingo**, Securitize CEO

“More advisors would choose alternatives for their clients because the benefits are clear, but challenges like illiquidity and restricted access were previously significant problems to overcome. Securitize solves for this through offering lower minimums, lower fees, and potential for exit liquidity through secondary markets.”

– **Eric Ervin**, Onramp Invest CEO



Galaxy Investment Banking Advises on its Sale to **amberdata**

Galaxy Investment Banking (“GIB”) served as exclusive financial advisor to Genesis Volatility (“GVol”).

Transaction Overview & Highlights

October 2022



has acquired



galaxy

Served as
Exclusive
Financial Advisor

- Transaction enables Amberdata to pull forward and execute upon its strategic roadmap, including:
 - Accelerating growth by taking advantage of the heightened institutional interest in crypto derivatives and options products
 - Enhancing existing DeFi datasets, adding extensive coverage and high-value analytics for the DeFi options landscape
 - Establishing a foundation for a market intelligence and risk analytics product, leveraging GVol's deep data science and markets / trading expertise
- Driving ancillary revenue / product cross-sell opportunities by combining complementary datasets and unlocking boarder data distribution capabilities for the GVol platform

Company Overview

Business Overview

- GVol is a data & analytics provider primarily supporting the CeFi and Defi crypto options market
- GVol's offerings enable trading decisions, relating to opportunity assessment, execution, and risk management
- Supports BTC-, ETH-, & SOL-based contracts, including options and vanilla & perp. futures
- Recurring revenue-based financial model
- ~10 full-time employees
- Founded in 2020; primarily based in Chicago

Products & Capabilities Summary



Models

- Advanced models: Block Sniffer, fitted curves, & portfolio analyzer
- Proprietary crypto volatility indices



Analytics

- Historical data and analytics for trade, quote, and volatility data
- DeFi analytics for trade data, on-chain liquidity and volume



Distribution

- Hundreds of unique endpoints, allowing users real-time access to GVol's data lake
- On-chain data delivery

GIB's Key Transaction Value-Adds

- ✓ **Efficiently manage a strategic sale process, quickly identifying a complementary buyer:**
 - Coordinated a highly targeted outreach strategy, preserving seller confidentiality
- ✓ **Lead commercial negotiations and transaction structuring on behalf of GVol**
 - Leveraged Galaxy's crypto and TradFi M&A expertise to properly structure a transaction that was equally beneficial to both the seller and buyer
- ✓ **Helped craft and position the GVol story appropriately with potential strategic buyers**
 - Worked closely with management to develop marketing materials, an operating model, and the Company's financial forecast
 - Spearheaded a comprehensive due diligence process, allowing management to effectively balance the transaction's obligations while maintaining focus on daily operations

Notable Deal Quotes



"There are tremendous synergies in our approaches and institutional focus... We're thrilled to have Genesis Volatility join Amberdata to accelerate [our] strategic product and research initiatives [and extend] our market leadership in digital asset data and insights."

– **Shawn Douglass, Amberdata CEO**

"Combining our platforms will allow us to provide [a] comprehensive digital asset datasets, analytics applications, and research to accelerate institutional adoption of digital assets."

– **Greg Magadini, GVol CEO**



Galaxy Investment Banking Advises BLOCKDAEMON on its Acquisition of SEPIOR

Galaxy Investment Banking served as exclusive financial advisor to Blockdaemon.

Transaction Overview & Highlights

July 2022



has acquired



galaxy

Served as
Exclusive
Financial Advisor

- Blockdaemon's acquisition of Sepior was on the heels of a rapid consolidation wave in the MPC market, noting the target was one of the remaining reputable providers in terms of size and quality
- This deal enhances Blockdaemon's customer value proposition and bolsters their strategic roadmap/outlook:
 - Adds complementary capabilities like integrated key management that enables auto re-staking and re-bonding
 - Establishes entry into the custody space, offering new institutional-grade custodial and non-custodial solutions
 - Creates cross-sell opportunities from high customer overlap
 - Diversifies top-line performance, given Sepior's subscription model is well-insulated from crypto market dynamics
 - Deepens core principles of risk management and security, offering a complete security-as-a-service product suite
- This transaction marks Blockdaemon's third successful acquisition, stemming from their engagement with Galaxy

GIB's Key Transaction Value-Adds

- ✓ Identified Sepior, a scarce MPC asset, as an acquisition opportunity through a broad targeting and outreach process alongside the Blockdaemon management team
- ✓ Facilitated inter-management meetings, leveraging Galaxy's deep contact network
- ✓ Utilized Galaxy's unique crypto sector expertise to perform valuation analyses, establishing a foundation to start purchase price negotiations
- ✓ Structured the transaction to retain and incentivize key management and employees, as well as drove negotiations on key commercial points
- ✓ Guided Blockdaemon around navigating third-party interest from potential interlopers, mitigating external interference and maintaining key deal objectives
- ✓ Led and conducted an extensive due diligence and reverse due diligence process

Source: Public filings and press releases. Data as of July 2022.

Company Overview

- Sepior is a digital asset infrastructure platform, offering institutional-grade, multi-asset wallets and custody solutions
- Subscription- and license-based business model, generating highly contracted revenue streams
- 15+ employees comprised of industry-leading cryptographers, who pioneered the modern field of cryptography
- Founded in 2014 and based in Aarhus, Denmark

Products & Solutions

- A** Wallet Security & Custodial Solutions
- B** Key Management
- C** Data Protection

Illustrative Use-Cases

- ✓ Digital asset storage
- ✓ Blockchain security
- ✓ Data encryption
- ✓ IoT security
- ✓ Code signing
- ✓ 'Hold your own key'

Notable Deal Quotes



"The ability to properly secure private keys is a cornerstone of the multi-billion dollar institutional crypto finance industry. With this acquisition we are now able to foster the distribution of trust, identity, and privacy of keys at scale"

– **Konstantin Richter**, Blockdaemon CEO

"This move allows [Sepior] to accelerate on-boarding ... while continuing to invest in our roadmap ... Integrating advanced MPC into Blockdaemon's portfolio opens up new use cases for our technology that will allow us to serve our customers with even better digital asset security solutions."

– **Ahmet Tuncay**, Sepior CEO



Galaxy Investment Banking Advises Algorand and Hivemind on their Acquisition of Napster.

Galaxy Investment Banking served as financial advisor to an investor consortium led by Algorand and Hivemind in their acquisition of Napster.

Transaction Overview & Highlights

May 2022



have acquired



Served as
Buy-Side
Financial Advisor

- The Napster acquisition supports a broader Web3 / music strategy pursued by Algorand and Hivemind
- This acquisition follows former Web1 music platform LimeWire's launch of an Algorand-based NFT marketplace, and Hivemind's investment in LimeWire's token sale
- Algorand and Hivemind were supported by an "investor consortium" that includes ATC Management, BH Digital, and G20 Ventures
- Galaxy leveraged its unique Web3 expertise and traditional investment banking experience to perform financial and commercial diligence on behalf of Algorand and Hivemind

Algorand and HiveMind Company Overviews

- Algorand provides blockchain infrastructure services for a variety of dApps and services, including DeFi, generative NFTs, and now Web3 music platforms
- Hivemind is a New York-based, blockchain and digital asset-focused investment group dedicated to institutional crypto investment
- As part of its launch, Hivemind selected Algorand as a strategic partner to provide technology capability and network ecosystem infrastructure
- **Joint Web3 Music Initiatives:** Both Companies have now acquired, supported, or invested in both LimeWire and Napster

"Music x Web3 is one of the most exciting spaces we've come across, and we are thrilled to work with Emmy Lovell [Napster] and many talents to unlock value for the entire ecosystem and revolutionize how artists and fans enjoy music."

- **Matt Zhang, Hivemind Founder**

GIB's Key Transaction Value-Adds

- ✓ Galaxy conducted an extensive due diligence on behalf of Algorand and Hivemind, analyzing the financial, operational, and commercial viability of Napster and the transaction
- ✓ Galaxy leveraged its unique, intersectional experience across Web3 and traditional investment banking to provide expert contextual analysis of a cross blockchain-to-traditional acquisition
- ✓ Galaxy supported Algorand management throughout the negotiation and structuring processes of the acquisition, assisting across multiple facets of deal execution

Napster Company Overview

- Napster began as one of the original Web1 music file sharing platforms, rising to prominence in the early 2000's and igniting a revolution in digital music
- The Company has traded hands multiple times over the past two decades, having been acquired by Best Buy, merged with music streaming platform Rhapsody, and ultimately acquired by MelodyVR before their sale to Algorand and Hivemind
- Prior to the acquisition and regearing for Web3, Napster was publicly listed in the UK, providing enterprise streaming services and a music platform





Galaxy Investment Banking Advises Thunder Bridge Capital Partners IV on Merger with Coincheck

Galaxy Investment Banking served as financial advisor to Thunder Bridge Capital Partners IV's ("TBC") planned merger with Coincheck.

Transaction Overview & Highlights

March 2022



Galaxy served as Financial Advisor to

Thunder Bridge Capital Partners IV

on its definitive merger agreement with



for total consideration of

\$1,250,000,000

- Provides public market access for Coincheck, supporting the funding of continued **growth and product expansion**
- Ability to enhance **hiring / retention via equity compensation**
- Positions the company for **international expansion** with Netherlands-based HoldCo
- HoldCo structure establishes Coincheck as a **competitive global digital asset exchange**, while reinforcing its **market-leading position in Japan**
- Structure also enables launch of independent subsidiaries focused on an array of different digital asset-adjacent **new business opportunities**
- Supports growth organically within operating subsidiaries, as well as inorganically via acquisition of new businesses under the HoldCo
- Galaxy leveraged its unique digital asset experience to successfully advise TBC on the transaction, while also identifying future growth opportunities (both organically and inorganically) for HoldCo post-merger

Snapshot of Thunder Bridge Capital Partners IV

- Thunder Bridge Capital Partners IV (NASDAQ: THCP) is a special purpose acquisition company ("SPAC") which consummated a \$237mm initial public offering of 23.7mm units in June 2021
- Gary Simanson, President and CEO, has 30+ years of experience in executing strategic corporate and capital markets transactions with a strong track record of delivering long-term shareholder value in the public markets
- The TBC team is well known for its knowledge and experience in the financial services industry, having closed two previous SPAC acquisitions of Indie Semiconductor (NASDAQ: INDI) and Repay Holdings (NASDAQ: RPAY)
- TBC's advisors and directors have served on the boards of numerous regulated financial services business, including:



Source: Public filings and press releases.

(1) Existing shareholders may receive an earn-out consideration of ~\$500mm contingent on Coincheck's future stock price.

(2) TBC investor presentation. Data as of September 2021.

(3) As of December 2021.

Company Overview

- Established in 2012, Coincheck is one of the largest cryptocurrency marketplaces and digital asset exchanges in Japan
- Uniquely positioned to benefit from increasing cryptocurrency adoption within the world's **3rd largest economy**
 - Only 4% of Japanese population owns crypto (versus 16% of U.S. population), reflecting the **nascency** of the Japanese market⁽²⁾
 - With 1.5 million verified customers, Coincheck captures ~30%⁽³⁾ of Japan's market share (by number of accounts)
- **Strong competitive advantage** driven by regulation, language, and culture
- **Continued innovation** in Japan's **highly regulated market** designed around protecting consumers
 - Launched Japan's first initial exchange offering ("IEO") Hashpalette in 2021
 - Launched first regulated Japanese exchange dedicated to NFTs in 2021

1.5M+
Accounts⁽³⁾

\$3.8B
Customer
Assets⁽³⁾

17
Supported
Tokens

\$4.4B
Trading
Volume⁽⁴⁾

446%
Revenue
Growth⁽⁵⁾

68%
EBITDA
Margin⁽⁵⁾



- ✓ Dedicated crypto exchange for retail customers
- ✓ Trading platform for professional traders (OTC / marketplace)
- ✓ NFT marketplace
- ✓ Robust spread-based business model with high incremental profitability
- ✓ Thorough yet seamless KYC and AML procedures and onboarding

(4) Q2'22 YTD.

(5) Fiscal year 2021A.




Galaxy Investment Banking Advises on Acquisition of Gem and

Galaxy Investment Banking served as exclusive financial advisor to Blockdaemon.


Gem Acquisition Highlights

February 2022




BLOCKDAEMON

has acquired



Gem




Served as
Exclusive
Financial Advisor

- The deal strengthens Blockdaemon’s engineering and product teams, adding complementary API solutions to the Blockdaemon existing product suite
 - Adds fiat-to-crypto on-ramp offering, solidifying Blockdaemon’s status as an infrastructure provider
 - Integrates a team of seasoned engineers and product experts
 - Provides Blockdaemon with a KYC Passport solution, augmenting its existing compliance offering
- Transaction-based Revenues:** Expands Blockdaemon’s topline with diversified infrastructure revenue streams


Anyblock Analytics Acquisition Highlights

February 2022




BLOCKDAEMON

has acquired



ANY block
ANALYTICS



Served as
Exclusive
Financial Advisor

- The transaction further accelerates Blockdaemon’s growth and strengthens their existing suite of services and offerings
 - Expands Blockdaemon’s Ubiquity data API tooling and capabilities
 - Adds strong technical leadership and team to Blockdaemon
 - Expands geographic reach into Europe by establishing local presence in Germany
 - Demonstrated M&A execution capabilities
- NFT Potential:** Expands tooling that deepens Blockdaemon’s infrastructure support for the NFT space, helping power transactions behind the NFT ecosystem

Blockdaemon’s Valuation Over Time



Source: Company management.
Note: Series A valuation estimated based on publicly available data. As of February 2022.



Galaxy Investment Banking Advises **BRD** on Sale to **coinbase**

Galaxy Investment Banking served as exclusive financial advisor to BRD, navigating a cross-border and public float token structure.

Transaction Overview & Highlights

November 2021

coinbase

has acquired the team at

BRD



galaxy

Served as
Exclusive
Financial Advisor

- The transaction further accelerates Coinbase's capabilities, resources, and expertise within their Coinbase Wallet business
 - Certain key employees of BRD to transition to Coinbase
 - Brings deep developer & engineering expertise in self-custody wallets
 - BRD wallet users will have the opportunity to migrate their assets to Coinbase Wallet
 - Exemplifies Coinbase's dedication to self custody and Web 3.0

Company Overviews

coinbase

- A publicly-traded digital asset platform (NASDAQ: COIN)
- 73+ million verified users, ~\$255bn in assets on platform, and 2,700+ employees
- Founded in 2012 with presence across 100+ countries

BRD

- Operates a non-custodial wallet and an enterprise blockchain solution, serving both retail customers and large institutions
- 10+ million users with approximately \$20bn of assets under protection across 170+ countries
- Founded in 2014 and headquartered in Zurich, Switzerland

Source: Company management. Data as of November 2021.

Galaxy's Key Transaction Value-Adds

- ✓ **Leveraged Galaxy's deep relationship network to facilitate introductions to prospective acquirors**
 - Opened up Galaxy's rolodex of deep long-standing relationships to discuss a potential acquisition
 - Introduced the management team directly to C-level executives and corporate development teams across the digital asset ecosystem
- ✓ **Efficiently managed the sale process and lead acquiror outreach, achieving a successful outcome for all stakeholders**
 - Coordinated a highly targeted and confidential outreach strategy that resulted in serious acquisition interest from multiple parties
 - Facilitated initial conversations to gauge feedback and M&A appetite before occupying management time
- ✓ **Lead commercial negotiations and transaction structuring on behalf of BRD**
 - Leveraged M&A expertise and insights to properly structure a transaction with both buyer and seller expectations in-mind
 - Navigated extremely complex structuring components involving a cross-border deal with a public float token
- ✓ **Prepared the company and tailored its story for sale process**
 - Worked with the management team to create a compelling investment thesis reflected in newly created marketing materials
 - Assisted BRD through a comprehensive yet efficient due diligence process, ensuring accelerated timing milestones without occupying management's time away from day-to-day operations



Galaxy Investment Banking Advises Blockfolio on Sale to FTX

Galaxy Investment Banking served as sell-side advisor to Blockfolio.

Transaction Overview & Highlights

October 2020



has acquired

Blockfolio

for total consideration of

\$150,000,000



Served as
Sell-side Advisor

- Transaction creates one of the most complete and differentiated trading platforms for both institutional & retail traders
 - Complementary deal that combines FTX's institutional expertise and exchange capabilities with Blockfolio's leading, top-of-funnel retail customer acquisition platform
 - Deal unlocks new channels for FTX's diverse product offerings through a mobile-first retail platform
 - Blockfolio's retail users now have seamless synced access to institutional grade order execution powered by FTX
- Represented the 5th largest M&A transaction ever in the digital asset space⁽¹⁾
- Galaxy assisted Blockfolio in navigating a complex, cross-border transaction structure involving buyer tokens, stock, and cash

Company Overviews



- Antigua and Barbuda-based digital asset derivatives exchange
- Built by traders with full institutional capabilities across a diverse set of derivatives products
- Average daily volumes between spot and derivatives markets exceeding \$1.5bn per day



- California-based retail, mobile-first platform offering portfolio tracking, token discovery & communications, and trading
- One of the largest global userbases in digital assets with a loyal and highly engaged base of 6+ million users

Source: Company Management, Pitchbook, Medium. Data as of November 2020.

(1) Based on M&A transactions with deal value information publicly available.

GIB's Key Transaction Value-Adds

- ✓ **Prepared the company and tailored its story for sale process**
 - Worked with founders to create a compelling investment thesis that was reflected in newly created marketing materials for buyers
 - Materials preempted questions which we flagged as being potential discussion topics
 - Built and populated a comprehensive data room for Blockfolio that was utilized by prospective buyers to conduct diligence
- ✓ **Led buyer outreach to find the right strategic partner**
 - Built and directed a highly targeted and confidential outreach strategy that resulted in serious acquisition interest from multiple parties
 - Handled all initial conversations to gauge initial feedback before occupying founder time
- ✓ **Managed and maintained process momentum**
 - Committed significant resources to ensure a smooth and efficient transaction process, which led to the transaction closing in approximately five months
- ✓ **Drove negotiations and played peacekeeper**
 - Galaxy was a key figure during negotiations, advocating on behalf of Blockfolio to achieve a highly attractive outcome
 - Ran interference between FTX and Blockfolio to ensure a smooth integration and working relationship post-closing
- ✓ **Leveraged M&A expertise to properly structure the deal**
 - Led key stakeholders in creating a unique acquisition structure to solve for international tax and regulatory issues as well as multiple forms of seller consideration (i.e. tokens, cash, etc.)



Appendix

① Capital Markets



Galaxy Investment Banking Advised on its Strategic Financing

Galaxy Investment Banking served as exclusive financial advisor and strategic partner to CryptoSlam.

Transaction Overview & Highlights

March 2024



Strategic Investment led by



Served as Exclusive
Financial Advisor

- CryptoSlam closed a strategic funding round, indicating sustained interest in the Web3 and data analytics space
- The capital raise was led by Spirit Blockchain, an investment firm focused on the blockchain and digital asset sectors, and included a mix of existing and new investors
- The company plans to use the proceeds from the raise to increase engineering head count and launch a new SlamNet foundation in Q1'2024
 - The SlamNet foundation will include CryptoSlam's CEX-listed native token on Solana

Key Selected Investors:



GIB's Key Transaction Value-Adds

- ✓ Facilitated crucial commercial conversations for the Company with potential strategic investors and corporate partners
 - Included focused outreach to reputable investors within the Web3, blockchain, Fintech, and data & analytics sectors
- ✓ Provided guidance on CryptoSlam's equity narrative, financial model, and investor engagement strategy
- ✓ Supported valuation and structuring to fairly position the company in a challenged market
- ✓ Provided ongoing assistance and devised strategies to navigate changes in the private capital market space and evolving investor preferences

Company Overview

- CryptoSlam is a multi-chain Web3 / NFT data aggregator, delivering insights and analytics across blockchain ecosystems
- The Company is a merged entity of CryptoSlam and Forkast News, announced in January 2023. Both companies were founded in 2018
 - CryptoSlam is a real-time data and analytics aggregator, providing users tracking and analytics of the NFT ecosystem through various indices
 - Forkast News is a well-regarded media platform focused on digital assets
- The combined entity provides a comprehensive platform where retail users and investors can analyze and understand more nuanced dynamics of the Web3 market
- CryptoSlam's proprietary data infrastructure is indexed across ~30 blockchains for all nonfungible assets, with a data and analytics structure comparable to traditional finance analytics players

Data Intelligence Platform

- Scalable data infrastructure across ~30 blockchains
- Real-time data to quickly surface emerging, crypto, Web3, and NFT trends
- Dashboard analytics for clear assessment of economic value on-chain
- Index-linked financial products for both retail and institutional players



Selected Partners





Galaxy Investment Banking Advises on \$5 Million Pre-Series A Financing

Galaxy Investment Banking served as exclusive financial advisor and strategic partner to Gamercraft.

Transaction Overview & Highlights

July 2023



Pre-Series A Financing for a total consideration of

\$5,000,000



galaxy

Served as
Exclusive
Financial Advisor

- Gamercraft's \$5mm capital raise concluded a well-received financing round buoyed by investor excitement around the Company's technical capabilities, user traction, and net revenue generation
- Existing investors renewed their commitment to the Company with follow-up investments, showing continued confidence in the business' growth plans and market-leading potential
- The company plans to use the proceeds from the raise to expand engineering & platform capabilities, accelerate development of new game types in 2024, and expand growth marketing / business development efforts
- **Selected Investors:**



GIB's Key Transaction Value-Adds

- ✓ Conducted comprehensive due diligence and delivered thoughtful guidance around equity story, financial model, and investor outreach strategy
- ✓ Leveraged industry insight and feedback from Galaxy Interactive to further refine Gamercraft's equity story prior to market launch
- ✓ Targeted investor outreach to high-quality names across the Web3, blockchain, and gaming sectors
- ✓ Initiated key commercial partnerships for Gamercraft through introductions to strategic investors and corporate partners
- ✓ Provided strategic guidance around valuation and capitalization table management to help the Company best position itself for future growth
- ✓ Offered continued support amidst a challenged macroeconomic environment and developed strategies to navigate the private capital markets and shifting investor priorities

Source: Company management and press releases. As of July 2023.

Company Overview

- Founded in 2020, Gamercraft is a Miami-based gaming infrastructure company focused on converting player expertise into real economic value
- Gamercraft's proprietary AI-driven model delivers skill-based matching, anti-cheat detection, KYC, and player coaching solutions
- The Company has become an established leader in skill-based competitive gaming, delivering new engagement and monetization opportunities for players of popular online games
- Gamercraft's proprietary AI-driven system analyzes 700+ data points per minute, ensuring unrivaled precision in tracking player performance
- Key stats include 20%+ DAU / MAU, 30%+ effective take rate, and 60%+ 3-month retention
- The company boasts ~300k users globally across the Americas (45%), UK / EU (25%), APAC (20%), and MENA (10%)

Capabilities

- 1 Skill-Based Matchmaking
- 2 Anti-Cheat Detection
- 3 Gaming Identity & KYC
- 4 Player Improvement Tools

Integrated Games



- AI-driven platform delivering a comprehensive and data-rich ecosystem of engagement, monetization, and business intelligence solutions
- Subscription offering for Gamercraft's most competitive cohort, including AI-driven coaching for improved player performance
- Set to launch two new games across 2024: a blockchain-based competitive chess experience and a chess-inspired auto-battler



Galaxy Investment Banking Advises **PANTERA** on the Sale of its Minority Position in **Bitstamp**

Galaxy Investment Banking served as sole placement agent to Pantera Capital in connection with the sale of its minority position in Bitstamp to Ripple.

Transaction Overview & Highlights

March 2023



has acquired a minority
stake from

PANTERA

in

Bitstamp



galaxy

Served as Sole
Placement Agent

- Ripple has acquired a minority stake in European-based crypto exchange, Bitstamp ("Company"), from Pantera Capital ("Pantera")
- Ripple is a global provider of enterprise blockchain and crypto solutions, supporting cross-border payments, central bank digital currencies (CBDCs), and market-making activities
- The transaction enables Ripple to pull forward and expand its footprint in the European region as the business pursues international growth outside of the U.S., a key emphasis of its 2023 business strategy
- Partnership with Ripple adds valuable strategic support to Bitstamp as the Company continues to develop and launch new products

GIB's Key Transaction Value-Adds

- ✓ Negotiated a minority stake sale in a centralized exchange against a backdrop of significant market dislocation
- ✓ Conducted extensive outreach to both financial and strategic investors across the digital asset and exchange space to secure and facilitate high-quality conversations around the secondary placement
- ✓ Provided holistic analyses to address key areas of investor concern and further validate the case for investment, tempering investor uncertainty amidst challenging headwinds following the collapse of FTX
- ✓ Executed on transaction that solidifies the Company's relationship with a major international player in the digital assets space who can add important value as a strategic partner

Source: Company management and press releases. As of April 21, 2023.

Company Overview

- Bitstamp is one of the world's longest-running crypto exchanges and has built an industry-leading reputation for reliability and uptime
- The Company's offerings include its core exchange platform, staking and lending products, a user-friendly mobile app, and API products focused on institutional clients
- The Company has obtained key regulatory licenses across various European and North American jurisdictions
- With a strong focus on security, Bitstamp has developed and adopted rigorous security procedures that provide institutional-grade protection for customer assets

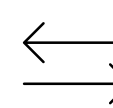
Simple Onboarding to Start Trading:



Register



Fund



Trade

----- Supported by Bitstamp's Commitment to Users Since 2011 -----



**User-Friendly
Platform**

- Intuitive interface
- Instant deposit options



**Institutional-
Grade Security**

- Offline asset storage
- Highly encrypted personal data



**Proven
Reliability**

- Live customer support
- Industry-leading uptime



Galaxy Investment Banking Advises COMPUTENORTH® on \$85 Million Series C Financing

Galaxy Investment Banking served as sole placement agent to Compute North.

Transaction Overview & Highlights

February 2022



Series C Financing co-led by



for total consideration of

\$85,000,000



Served as Sole Placement Agent

- Transaction represents the equity portion of a larger strategic growth funding raise totaling ~\$385 million
 - The Company raised \$85 million of an initial Series C equity, co-led by Mercuria and Generate Capital with additional investors including National Grid Partners
- ~\$300 million in committed debt financing was provided by Generate Capital to fund new projects
- This round expanded the ecosystem of strategic investors to include stakeholders aligned around the company's strategic vision in energy transition, sustainability, and innovation



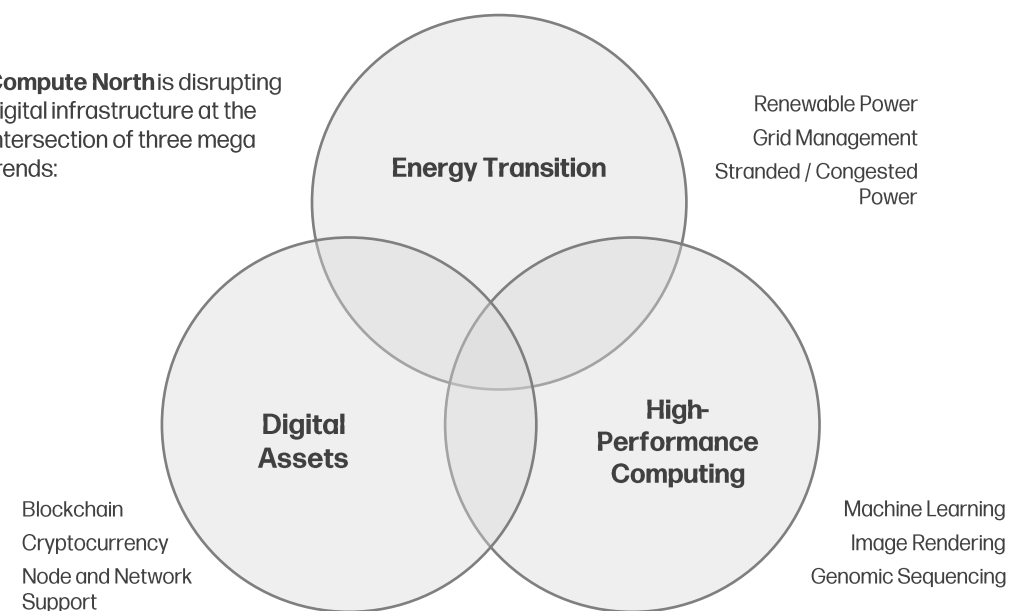
GIB's Key Transaction Value-Adds

- Given the unique equity story, Galaxy targeted investors seeking a more passive way to play crypto, while also targeting parties with strategic interest in energy transition and HPC-related stories
- Galaxy educated both credit and equity investors on Bitcoin mining, as well as on the key demand and supply drivers for colocation service providers
- Facilitated investor dialogue and due diligence across different processes and stakeholders
- Developed marketing materials and supporting valuation for discussions regarding the investment opportunity and market positioning

Company Overview

- Compute North (or the "Company") is a leader in sustainable, large-scale computing infrastructure
 - The Company provides efficient, highly scalable infrastructure for clients in the blockchain, cryptocurrency mining and the distributed computing space
- Compute North brings a unique combination of data center, energy, and technology expertise to meet the growing demand for purpose-built infrastructure solutions for highly specialized computing needs
- Investment seeks to cement Compute North as a premier leader in TIER 0™ computing infrastructure and will support the continued development of new U.S.-based data centers, expanding capacity and enabling further growth

Compute North is disrupting digital infrastructure at the intersection of three mega trends:





Galaxy Investment Banking Advises Qredo on \$80 Million Series A Financing

Galaxy Investment Banking served as exclusive financial advisor and sole placement agent to Qredo.

Deal & Company Overview

February 2022



Series A Financing led by

10T

for total consideration of





\$80,000,000



Served as Sole
Placement Agent

- Qredo (the “Company”) is a decentralized Layer 2 infrastructure for the custody and settlement of digital assets
- The Company’s Layer 2 protocol enables instant cross-chain swaps and settlement on supported blockchains – with none of the frictional costs associated with Layer 1 transactions
 - Its decentralized MPC removes the vendor risk and single points of failure associated with centralized custody solutions and traditional private key management
- Following the seed round in May 2021 and the token sale in June 2021, the Series A brings total funds raised to ~\$120 million in the last 12 months

Capabilities

-  **Decentralized MPC**
-  **Cross-chain Settlement**
-  **Cross-platform Liquidity**
-  **Interoperable & Open Source**

Existing Partners



Deal Highlights & Key Takeaways

- Transaction represents one of the largest Series A raises in crypto to date
 - Qredo raised ~\$80mm at a \$460mm post-money valuation, ~\$60mm of which was primary capital and ~\$20mm of secondary
- 10T, a leading alternative investment manager, brings institutional validation to Qredo as a long-term financial partner, along with several other traditional growth equity and institutional investors

10T

KINGSWAY
CAPITAL

GoldenTree
ASSET MANAGEMENT LP

Raptor

Kenetic

- Strategic investments from Coinbase, Ava Labs, and Terra highlight the importance of cross-chain interoperability and decentralization for the future of transacting and storing digital assets in a secure manner

coinbase | Ventures

Ava Labs | Avalanche

Terra

GIB's Key Transaction Value-Adds

- ✓ Galaxy's presence and expertise across both crypto and traditional financial markets proved critical in developing a tailored, highly streamlined capital raising process
- ✓ Facilitated a well-organized preparation stage, including the development of a financial model, management presentation and robust due diligence materials, enabling greater flexibility in the timeline
- ✓ Successfully positioned and aligned the Qredo equity investment story with crypto and traditional growth equity investors
 - Qredo's unique corporate and operating structure enables value to accrete to both equity investors and token holders
- ✓ Led investor outreach, identifying and introducing key investors to properly evaluate the opportunity



Galaxy Investment Banking Advises CoreWeave on \$50 Million Growth Financing

Galaxy Investment Banking served as exclusive financial advisor and sole placement agent to CoreWeave.

Transaction Overview & Highlights

October 2021



received growth financing from



for total consideration of

\$50,000,000



Served as Sole
Placement Agent

- Magnetar, a leading alternative investment manager, brings institutional validation to CoreWeave as a long-term financing partner
- Investment underscores the broadening pool of capital seeking digital asset exposure
 - Traditional growth equity and institutional investors are moving to earlier-stage, private rounds to gain digital asset exposure
- Maturation of digital asset mining has enabled unique, hybrid business models like CoreWeave
 - Investors benefit from a diversity of revenue streams, customers, and addressable markets
 - Mining companies are seeking further ways to leverage their underlying hardware and technology to increase commercialization

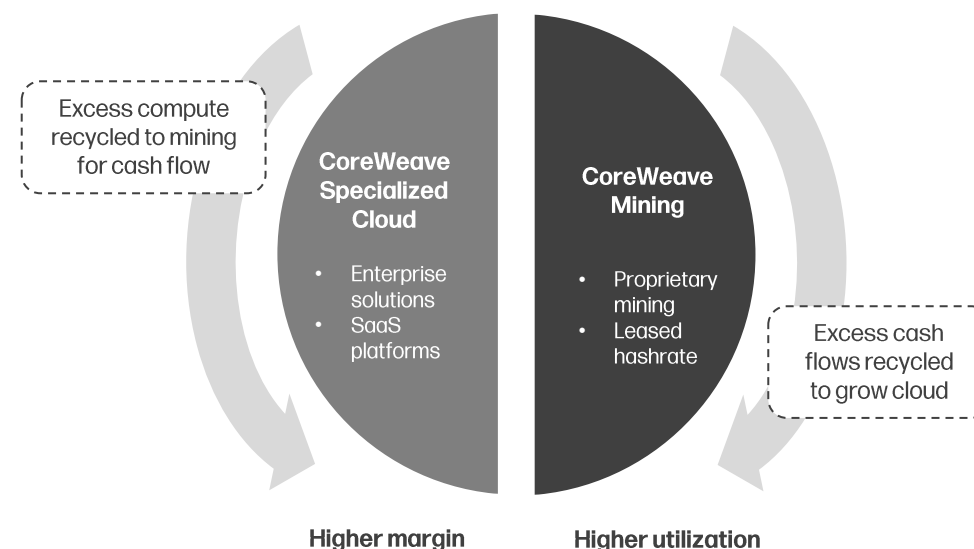
GIB's Key Transaction Value-Adds

- ✓ Created a unique and compelling investment story, successfully positioning and aligning the Company's narrative for crypto and traditional investors alike
- ✓ Led investor outreach, identifying and introducing key investors to properly evaluate the opportunity
- ✓ Educated investors on the nuances of digital asset mining, showcasing CoreWeave's unique hybrid business model
- ✓ Worked with CoreWeave's management team to craft a bespoke financing solution that helped limit dilution while funding important, near-term capex requirements
- ✓ Led transaction execution, including deal structuring, negotiations, and confirmatory due diligence work

Source: Company management and press releases. As of October 2021.

Company Overview

- CoreWeave is a cloud computing platform that provides access to scalable, on-demand computing resources for both proprietary and client use cases across the digital asset, machine learning and VFX rendering spaces
- The Company's proprietary software enables high utilization of its GPU and CPU fleet (99.999% uptime) by shifting compute between digital asset mining and other high performance compute workloads
 - When not leased to cloud customers, the Company's compute power mines digital assets
- Founded in 2017 and headquartered in Springfield, NJ with 35+ employees across North America and Europe





Appendix

© Restructuring & Special Situations



Galaxy Investment Banking Advised Prime Trust on its Restructuring & Wind Down Process

Galaxy Investment Banking served as investment banker to the Debtor.

Transaction Overview & Highlights

December 2023



Restructuring and
Wind Down Process



Served as Investment
Banker to the Debtor

- Prime Trust filed for Chapter 11 in August 2023 after discovering it had misplaced keys to a deprecated legacy wallet which customers sent funds to, which resulted in a \$80mm liability
- During the process, GIB engaged in a broad potential buyer and investor universe across the blockchain and tangential subindustries to identify a potential transaction, interacting with nearly 500 counterparties
- As an important infrastructure provider, Prime Trust’s services were crucial to multiple major platforms in the crypto space and discussions were held to identify potential opportunities such as asset sales or licensing agreements
 - GIB and the Debtor’s advisors effectively engaged Swan Bitcoin to establish a perpetual licensing agreement

GIB’s Key Transaction Value-Adds








- ✓ Conducted comprehensive operational and financial due diligence to identify a potential relaunch opportunity and business plan for the existing business and management team
- ✓ Collaborated with counsel and advisors to ensure optimal deal structure and prepare transaction documents
- ✓ Conduct a market check to assess industry interest in potential transaction structures, including asset acquisitions and licensing opportunities
- ✓ Negotiated a licensing deal of Prime Trust’s API tech suite with Swan Bitcoin, resulting in effective continuation of Swan’s operations and additional value to Creditors of Prime Trust
- ✓ Corresponded with advisors and Unsecured Creditors Committee to ensure alignment among the Debtor, Creditors, and Nevada financial regulator for proper process by way of Delaware corporate law

Source: Company management and press releases. As of March 2024.



Company Overview

- Prime Trust was an integrated financial infrastructure platform and qualified custodian that connected fintech and digital asset companies to the broader digital asset ecosystem with its suite of financial services APIs
- As a part of its regulatory stack, Prime Trust maintained a Nevada trust charter and 10 money transmitter licenses (“MTLs”)
 - The Nevada trust charter granted 20 state exemptions, which combined with existing MTLs and 3 states not requiring licenses / permitting licensure, gave Prime Trust ~65% national coverage
 - Prime Trust had also submitted an application for a New York trust charter and 7 additional licenses

Robust Technology Stack

 Full stack, full service	 API platform, 150+ integrated, best-in-class vendors	 End-to-end support	 Serving 155+ customers
 24x7x365 fiat and digital asset movement and settlement	 Native integrations with exchanges, Neo-Banks, ATS’, and OTC Desks	 Comprehensive custody capability supporting fiat, stablecoins, and 1,000+ digital assets	

Regulated Trust Company

 ISO 27001 certified	 PCI-compliant	 Custodian
 SOC 2 Type 1 / Type 2 Certified	 State chartered Trust Company, FID Audited	 BSA / AML Programs



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